

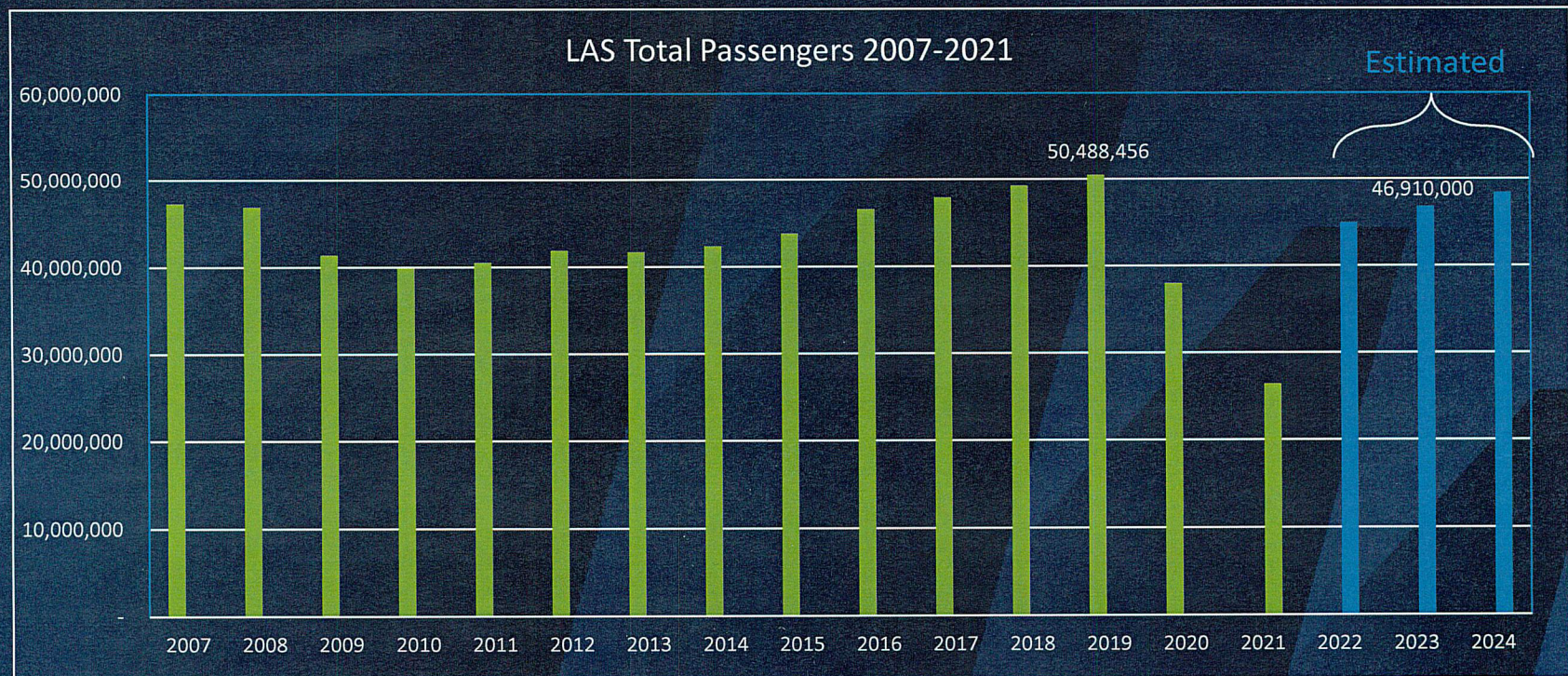
LAS Fiscal Year 2023 Rates and Charges

**Approved by the LAS Airline and Airport Affairs
Committee (AAAC) on April 25, 2022**

CLARK COUNTY DEPARTMENT OF AVIATION

LAS PASSENGERS BETWEEN FY2007 TO FY2021 WITH FY2022 THROUGH FY2024 ESTIMATES

- Budgeted FY2023 passengers is 46,910,000, a 4.4% increase from last year's FY2022 projections and 93% of FY2019



C L A R K C O U N T Y D E P A R T M E N T O F A V I A T I O N

AIRLINE & AIRPORT AFFAIRS COMMITTEE MEMBERS

SIGNATORY AIR CARRIERS

- | | |
|----------------------|-----------------------|
| 1) Air Canada | 7) Frontier Airlines |
| 2) Alaska Airlines | 8) JetBlue Airways |
| 3) Allegiant Air | 9) Southwest Airlines |
| 4) American Airlines | 10) Spirit Airlines |
| 5) British Airways | 11) United Airlines |
| 6) Delta Air Lines | 12) WestJet |

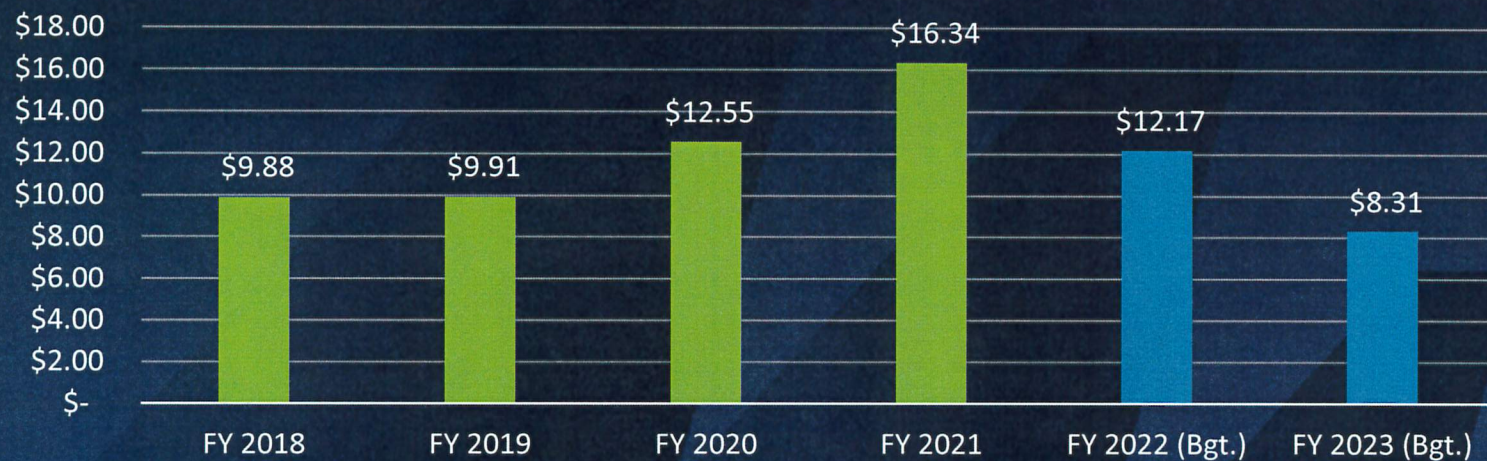
RATES AND CHARGES FY2018 TO FY2023

	FY18	FY19	FY20	FY21	FY22	FY23
Landing Fee	\$1.73	\$1.70	\$1.68	\$1.88	\$1.33	\$1.32
Terminal Rental Rate	\$161.93	\$167.10	\$169.88	\$173.37	\$156.29	\$127.21
Common Use Passenger Fee	\$1.48	\$1.48	\$1.50	\$3.01	\$1.98	\$1.22
FIS Use Passenger Fee	\$8.00	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50
Gate Use Fee	\$187,821	\$173,333	\$195,821	\$203,082	\$183,428	\$196,414
Turn Fee (Narrow Body)	\$364	\$358	\$364	\$494	\$399	\$360
Turn Fee (Wide Body)	\$546	\$536	\$545	\$741	\$598	\$540
Budgeted CPE	\$10.24	\$10.19	\$10.26	\$18.98	\$12.17	\$8.31

C L A R K C O U N T Y D E P A R T M E N T O F A V I A T I O N

COST PER ENPLANEMENT

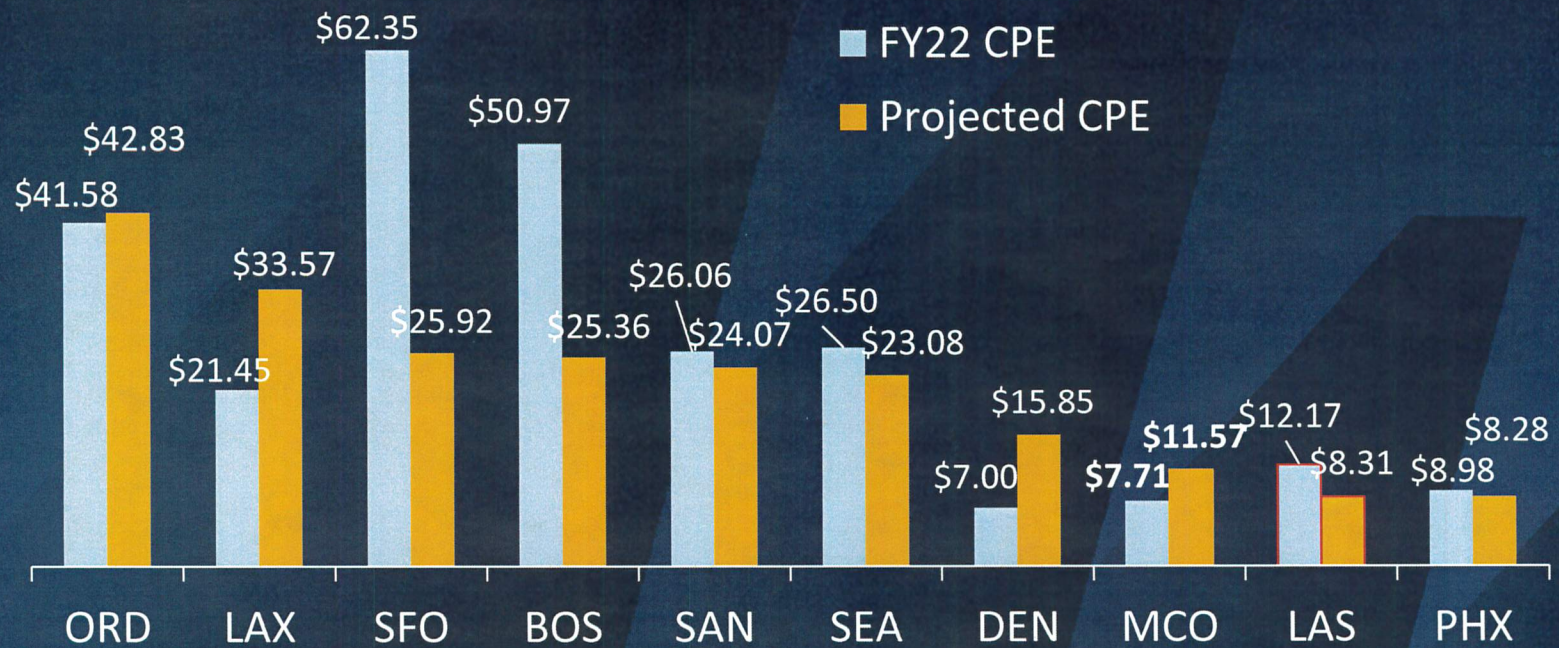
LAS CPE



	ACTUALS				BUDGET	
	2018	2019	2020	2021	2022	2023
*EPAX	24.6M	25.2M	19.0M	13.2M	17.7M	23.5M
CPE	\$9.88	\$9.91	\$12.55	\$16.34	\$12.17	\$8.31
*in millions						

COST PER ENPLANEMENT

Comparison of Top 10 O&D Airports



Source: DWU Consulting LLC – Large Hub Cost Per Enplaned Passenger

C L A R K C O U N T Y D E P A R T M E N T O F A V I A T I O N

AAAC Approval Letter

Southwest Airlines Co.
David Sellers
P.O. Box 36611
Dallas, Texas 75235-1611
214-792-4900
E-mail: david.sellers@swnc.com



April 25, 2022

Ms. Rosemary A. Vassiliadis
Director, Clark County Department of Aviation
Harry Reid International Airport
5757 Wayne Newton Blvd.
Las Vegas, NV 89119

Re: **Approval of the Proposed Airline Rates and Charges - Fiscal Year Ended June 30, 2023**

Dear Rosemary,

Thank you for graciously hosting the annual AAAC "rates and charges" meeting on April 20, 2022 where the results of the annual budgeting process for the Fiscal Year ending June 2023 were shared with the airlines. As always, you and your team were extremely informative in discussing all of the exciting developments transpiring in and around the airport and we greatly appreciate your insight into the many issues that may affect Harry Reid International in the years to come.

As indicated during the meeting, the airlines are very pleased with the results of all of the hard work the Finance team put into developing rates and charges for the new Fiscal Year. Of significant mention is the reduction in the Terminal Rental Rate from the Fiscal Year 2022 budgeted rate of \$156.29 to a budgeted rate of \$127.21 for Fiscal Year 2023. As pointed out during the meeting, the reduction in the Terminal Rental Rate will result in a reduction in costs for the Joint Use Space alone of nearly \$20M with further savings realized by those carriers that lease support space. Your team's efforts again this year resulted in a reduction in Airport CPE from a budgeted \$12.17 for Fiscal Year 2022 to \$8.31 for Fiscal Year 2023. These are excellent results that you and the team should be very proud to have achieved. Thank you!

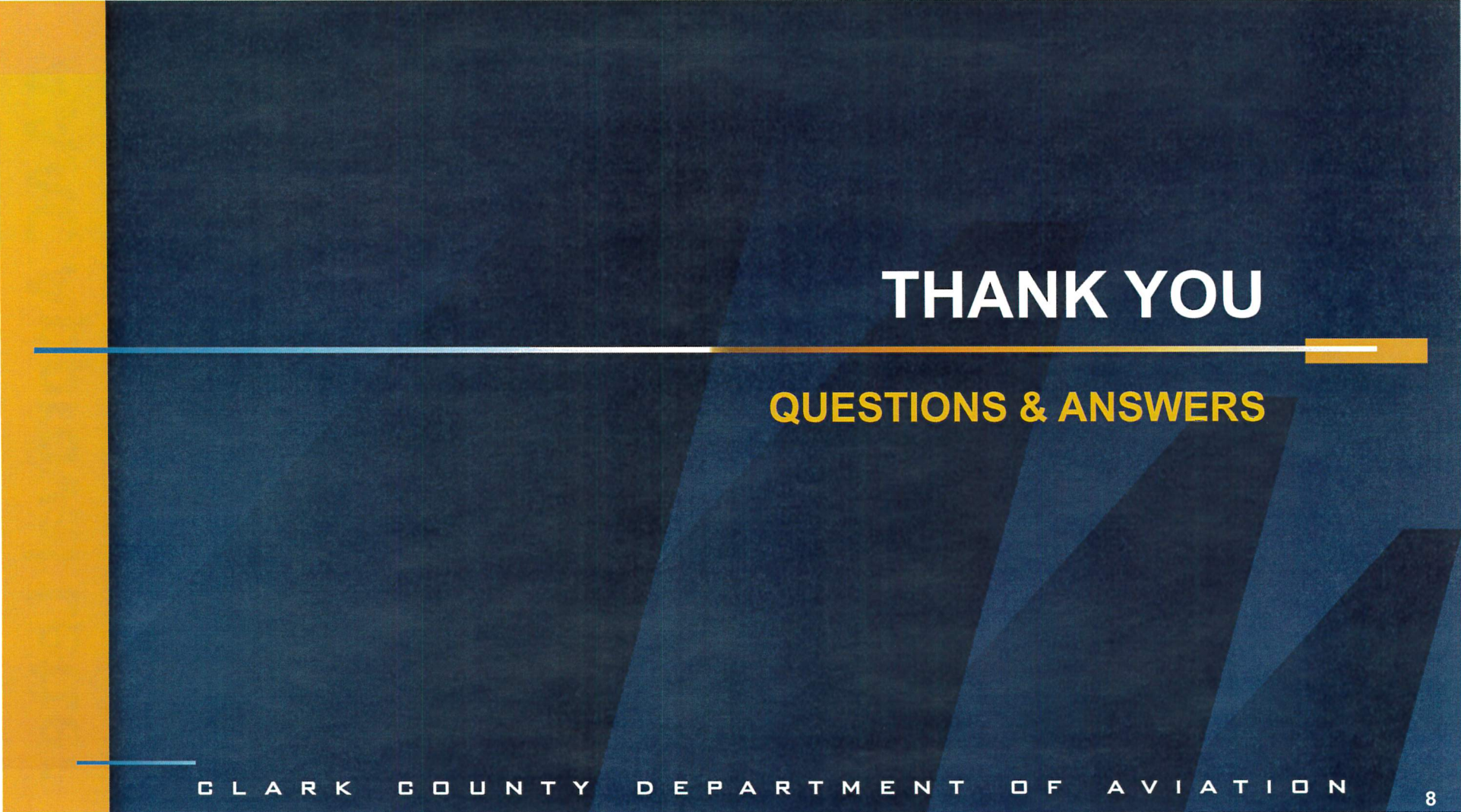
Please accept this correspondence as formal notification of the LAS air carrier's support for the proposed rates and charges for the Fiscal Year ending June 30, 2023 and support for continuing the work necessary to execute your capital plan for the new FY.

I am sure you would agree that it was wonderful to see so many airport and airline folks in attendance this year after experiencing the frustrations of Zoom, Teams and other virtual venues that COVID has brought us over the past few years. Again, thank you for your wonderful hospitality and please don't hesitate to contact me if you have any questions.

Sincerely,

DP Sellers

David Sellers
SOUTHWEST AIRLINES CO.
Chair - LAS Airline and Airport Affairs Committee



THANK YOU

QUESTIONS & ANSWERS

CLARK COUNTY DEPARTMENT OF AVIATION