

# CLARK COUNTY BOARD OF COMMISSIONERS

## AGENDA ITEM

**Petitioner:** Jessica Colvin, Chief Financial Officer  
Denis Cederburg, Director of Public Works

**Recommendation:**

**Approve the award of Bid No. 607541-25, for Annual Requirements Contract for Pavement Marking Supplies, to the low responsive and responsible bidder. Staff recommends award to Swarco Reflex, LLC for Package 1, RoadSafe Traffic Systems, Inc. for Packages 2, 4, and 7, Apex Universal, Inc. for Package 3, and Norton Consulting dba Silver State Barricade and Sign for Packages 5 and 6; or take other action as appropriate. (For possible action)**

**FISCAL IMPACT:**

|                      |   |                   |              |
|----------------------|---|-------------------|--------------|
| Fund #:              | 1010.000  | Fund Name:        | General Fund |
| Fund Center:         | 1260150000  | Funded PGM/Grant: | N/A          |
| Amount:              | \$1,252,448.01 Annually   |                   |              |
| Description:         | Annual Requirements Contract for Pavement Marking Supplies  |                   |              |
| Additional Comments: | The total Contract award is estimated in the amount of \$8,429,977.07 should all renewal options be exercised, with increased user requirements included. |                   |              |

**BACKGROUND:**

Bid No. 607541-25, for Annual Requirements Contract for Pavement Marking Supplies was advertised on April 14, 2025, and opened on May 6, 2025. The Bid amounts are as follows:

**BIDS RECEIVED FOR PACKAGE 1:**

Swarco Reflex, LLC (LBE)  
RoadSafe Traffic Systems, Inc. (NBE)  
Apex Universal, Inc. (LBE)  
A-Z Products, LLC (NBE)  
Norton Consulting dba Silver State Barricade and Sign (NBE)

**BID AMOUNTS:**

\$1.30  
No Bid  
No Bid  
No Bid  
No Bid

**BIDS RECEIVED FOR PACKAGE 2:**

RoadSafe Traffic Systems, Inc. (NBE)  
Apex Universal, Inc. (LBE)  
A-Z Products, LLC (NBE)  
Norton Consulting dba Silver State Barricade and Sign (NBE)  
Swarco Reflex, LLC (LBE)

**BID AMOUNTS:**

\$ 0.66  
\$ 1.06  
\$100.00  
No Bid  
No Bid

**BIDS RECEIVED FOR PACKAGE 3:**

Apex Universal, Inc. (LBE)  
Norton Consulting dba Silver State Barricade and Sign (NBE)  
RoadSafe Traffic Systems, Inc. (NBE)  
A-Z Products, LLC (NBE)

**BID AMOUNTS:**

\$1,172.54  
\$1,180.86  
\$1,220.47  
\$1,590.00

Cleared for Agenda

**07/01/2025**

File ID#

**25-2484**

|                          |        |
|--------------------------|--------|
| Swarco Reflex, LLC (LBE) | No Bid |
|--------------------------|--------|

|   |                     |
|---|---------------------|
| <b>BIDS RECEIVED FOR PACKAGE 4:</b>                         | <b>BID AMOUNTS:</b> |
| RoadSafe Traffic Systems, Inc. (NBE)                        | \$93.91             |
| Norton Consulting dba Silver State Barricade and Sign (NBE) | \$422.10            |
| A-Z Products, LLC (NBE)                                     | \$740.00            |
| Apex Universal, Inc. (LBE)                                  | No Bid              |
| Swarco Reflex, LLC (LBE)                                    | No Bid              |

|   |                     |
|---|---------------------|
| <b>BIDS RECEIVED FOR PACKAGE 5:</b>                         | <b>BID AMOUNTS:</b> |
| Norton Consulting dba Silver State Barricade and Sign (NBE) | \$2,741.64          |
| RoadSafe Traffic Systems (NBE)                              | \$2,828.01          |
| Swarco Reflex, LLC (LBE)                                    | No Bid              |
| Apex Universal, Inc. (LBE)                                  | No Bid              |
| A-Z Products, LLC (NBE)                                     | No Bid              |

|   |                     |
|---|---------------------|
| <b>BIDS RECEIVED FOR PACKAGE 6:</b>                         | <b>BID AMOUNTS:</b> |
| Norton Consulting dba Silver State Barricade and Sign (NBE) | \$6,632.53          |
| RoadSafe Traffic Systems (NBE)                              | \$7,465.80          |
| Swarco Reflex, LLC (LBE)                                    | No Bid              |
| Apex Universal, Inc. (LBE)                                  | No Bid              |
| A-Z Products, LLC (NBE)                                     | No Bid              |

|   |                     |
|---|---------------------|
| <b>BIDS RECEIVED FOR PACKAGE 7:</b>                         | <b>BID AMOUNTS:</b> |
| RoadSafe Traffic Systems (NBE)                              | \$145.10            |
| Norton Consulting dba Silver State Barricade and Sign (NBE) | \$238.00            |
| Apex Universal, Inc. (LBE)                                  | No Bid              |
| A-Z Products, LLC (NBE)                                     | No Bid              |
| Swarco Reflex, LLC (LBE)                                    | No Bid              |

Bid Amounts above are for evaluation purposes and determination of low bid. Actual usage is listed in the Fiscal Impact.

This Contract is for the purchase of pavement marking supplies.

The following are the pertinent provisions of the Contract:

- The term of the Contract is from date of award through June 30, 2026, and includes the option to renew for 4, one-year periods and includes a 4-month extension.
- Includes the option to increase the award amount up to 20% based on possible increased user requirements for the renewal terms and approved budget appropriations.
- Includes the option to increase the award amount up to 5% for possible price increases for renewal terms.
- Includes the County's option to terminate for cause, convenience or default and suspend the Contract with advanced written notice.

The recommendation of award is in accordance with NRS 332.065.2, if the governing body or its authorized representative has advertised for or requested bids in letting a contract, the governing body or its authorized representative must award the contract to the lowest responsive and responsible bidder.

The Business License Department has determined that a Clark County Business License is not required for this effort.

