



togetherforbetter

Business Development Advisory Council (BDAC)

Full Name: Angelo Carvalho

Phone Number: [REDACTED]

Email Address: [REDACTED]

Home Address: [REDACTED]
[REDACTED]

Mailing Address: [REDACTED]
[REDACTED]

Employer: Division 09

Occupation: construction

Affiliations: N/A

Skills & Experience: I have a multitude of skill including 26 years of military service. I have serve on a board as a planning commissioner, TAB, CDAC, and SAFEY foster kids program. I have been in the construction trades to include earth moving, painting, plumbing, landscaping, framing, concrete, welding and fabricating. Please see attached resume.

Note: This document and accompanying materials become public record once received by Clark County.

Application Questions:

A resume is REQUIRED. Please attach it to this application.

Attachment URLs: "https://clarkcountymediastorage.blob.core.windows.net/boards/2025-10-01/20251001T172917340Angelo%20Carvalho%20resume%202024.pdf"

I verify by my signature below that all statements made on this application, as well as attached information, are true and complete to the best of my knowledge. I understand that an electronic signature has the same weight and effect as a handwritten signature. I understand that an incomplete application or any modifications to this application will not be accepted or considered. This document and accompanying materials become public record once received by Clark County.

Yes

Signature

Angelo Carvalho

Date

10/1/2025

Angelo Carvalho

Address: [REDACTED]

Phone : [REDACTED]

E-mail: [REDACTED]

Work Experience:

Auto Visions Las Vegas, NV

- Owner
 - Supervise and manage employee workload and productivity.
 - Delegate workload based on assessment of employee capabilities.
 - Supervise the fabrication, customization, and installation of automotive upgrades and enhancements.
 - Manage all aspects of the human relations for all employees
 - Manage annual business financial assets of 950,000 dollars and annual payroll of 190,000 dollars.
 - Coordinate all purchasing and inventory management.
 - Conduct employee training on the installation of all new products.
 - Sales

U.S Liaison to Iraqi Army/ military Police

- January 2007-May 2008
- U.S Army Habbanyah, Iraq
 - Oversaw government contracts estimates at 27 million dollars.
 - Advised Iraqi maintenance team.
 - Assisted with Iraqi police training.

Planning Commissioner:

- North Las Vegas Planning Commissioner/ Chairman
 - December 2004- January 2007
 - May 2008- June 2009
 - Review and decide upon various zone changes, use permits, and building structures for the city of North Las Vegas

Towne and Country Auto Restyling Las Vegas, NV

- Assistant manager
 - September 1998-September 2000
 - Managed employee workload and productivity
 - Supervised employees in product instillation
 - Managed employee hiring and termination
 - Managed the business quality control program
 - Coordinated purchasing and inventory control
 - Conduct employee training on the instillation of all new products
 - Sales

US Lampco Film Manufacturing El Dorado, AR

- West Coast Regional Sales Manager
 - January 1996- September 1998
 - Maintained existing sales of products.
 - Managed established accounts.
 - Obtained new customers and accounts.
 - Established quality customer service by ensuring customer needs were met

Total FX Customizing Las Vegas, NV

- Manager
 - June 1992- December 1995
 - Managed workload and productivity
 - Supervised instillation jobs
 - Responsible for all custom fabrication jobs
 - Responsible for all custom fabrication jobs
 - Managed employee hiring and termination.
 - Managed the product quality control program.
 - Established product inventories and coordinated appropriate purchase to support inventory needs.
 - Sales

Pioneer Pawn Las Vegas, NV

- Sales/ Loan Officer
 - June 2012-2013
 - Organized inventory
 - Customer service
 - Wrote loans.
 - Sales

Dorit Schwartz Sculptures

- Artist's Assistant
 - 2015-present

Electrostatic Painting Inc.

- General manager
 - 2019-2022
 - Inventory
 - Customer service
 - Accounts Receivable
 - HR
 - Scheduling
 - Sales

Raptor Plumbing

- Service manager
 - 2022-present
 - Adding new accounts
 - Managing team members
 - Estimating
 - Budgeting for service department
 - Responsible for all sales
 - Building team cohesion
 - Responsible for receivables

Tech Services

- Owner
 - 2023-Present
 - Adding new accounts
 - Managing team members
 - Estimating
 - Budgeting for service department

- Responsible for all sales
- Building team cohesion
- Responsible for receivables
- HR
- Scheduling
- Sales
- Inventory

Military: August 1986- December 1987- Us Army National Guard

January 1988-May 1992- US Arm Active Duty

June 1996-2009- US Army Active Reserve Duty

April 2009- January 23,2014 -Civil Affairs Active Reserves

- Civil affairs special operations
- A Military Police instructor
- Completed numerous Army courses in personnel management and military operations.

Boards

Paradise Town Advisory Board

- January 2023-Present
- Advise on Special Use Permits
- Advise on planning and zoning

CDAC- Community Development Advisory Committee

- October 2023-Present
- Make recommendations on distribution of federal grants to non-profits

ESG- Emergency Solution Grants

- October 2023-Present
- Make recommendations on additional moneys needed for non-profits

Special skills:

- Have knowledge of welding and fabrication.
 - Took welding/ fabrication class in high school.
 - Worked as a welder/fabricator at Nunno Co. in Paso Robles, CA from 1986-1987

- Knowledge of automotive repairs
- Been working as an artist's assistant to Dorit Schwartz sculptures August 2015- Current
 - Help with the design process.
 - Help create the sculptures.
 - Knowledge of hand tools helps to attach minerals to sculptures.
 - Inventory of materials and sales
- Painting
- Mechanical repairs

Education:

- Have an associate degree from University of Phoenix in General Study and Arts
 - Graduated in 2009
- Bachelor's degree in landscape architecture with a Minor in Geology at University of Nevada, Las Vegas
 - Graduated 2019
- Graduate Design Program at Harvard
 - Summer 2018
 - Received certificate of completion

References:

John Foster : 1 (702) 379-7358

-Served in the military together for 18 years.

Steve Glenn: 1(702) 429-9661

-Conducted business together for over 25 years.

Dean Leavitt:1(702) 587-3178

-Served on the planning commission together for 8 years, and friends for

over 15 years.



togetherforbetter

Business Development Advisory Council (BDAC)

Full Name: Caren Royce Marasigan Yap

Phone Number: [REDACTED]

Email Address: [REDACTED]

Home Address: [REDACTED]

Mailing Address: [REDACTED]

Employer: AFL-CIO

Occupation: Legislative Campaign and
Policy Lead

Affiliations: Marketing Committee for Filipino Town Las Vegas

Skills & Experience:

With over 7 years of experience in state/local government, business/economic development and marketing, and labor/workforce advocacy, my skillsets of legislation/policy analysis, marketing, advocacy, negotiation, and community engagement would be of great use in supporting the work of BDAC.

Currently, I serve on the marketing committee for Clark County's newest cultural district, Filipino Town, and am a part of the Lee Business School Alumni Board of Directors, which are continued demonstrations of my deep roots and involvement here in Clark County. As a BIPOC woman local to Las Vegas, BDAC's role in serving BIPOC and women-owned businesses can be supplemented through my network in the higher education, youth, and cultural space. Now, in my work at the AFL-CIO Advocacy Hub, particularly working on state budgets and sports, this role aids my passion for ensuring a thriving business community where the working class can thrive on all sides of labor and small businesses are given proper opportunity.

Serving as a former government staffer in the Nevada Legislature, City of Ogden, and State of Hawaii, I have developed an understanding of government relations and public-private partnerships, and how through collaboration, businesses are able to thrive. From Walmart eCommerce to the Asian Community Development Council to the Harvard Economic Development Seminar, my understanding of business is rooted in equal opportunity and enriching work experiences.

With two Bachelors' of Business Administration degrees in International Business/Economics and Marketing from UNLV, a minor in Global Entrepreneurship, and a Masters' in Public Policy degree from Harvard, I possess the education and dual expertise of labor advocacy and business, which continues to motivate my passion for community/economic development.

As a Filipina immigrant raised K-16 in CCSD public schools, I have worked as a barista, nursing assistant for a small home healthcare firm, and as a retail associate. Regardless of my current roles as a policy and community advocate, my background has intimately informed me of how local, diverse businesses can completely change the lives of communities, particularly by uplifting local, small, women and/or minority owned businesses.

Note: This document and accompanying materials become public record once received by Clark County.

Application Questions:

A resume is REQUIRED. Please attach it to this application.

Attachment URLs: "<https://clarkcountymediastorage.blob.core.windows.net/boards/2025-10-14/20251014T175514668BDAC%20Yap%20Resume.docx>"

I verify by my signature below that all statements made on this application, as well as attached information, are true and complete to the best of my knowledge. I understand that an electronic signature has the same weight and effect as a handwritten signature. I understand that an incomplete application or any modifications to this application will not be accepted or considered. This document and accompanying materials become public record once received by Clark County.

Yes

Signature

Caren Royce M Yap

Date

10/14/2025

Caren Royce Yap

www.linkedin.com/in/carenroyceyap | (██████████) (██████████)

EDUCATION

Harvard University, John F. Kennedy School of Government Cambridge, MA

Master in Public Policy, Cultural Bridge Fellow

Democracy, Politics, and Institutions Concentration and Management, Leadership, and Decision Sciences Certificate

Thesis: State Legislation with Southern Poverty Law Center

Coursework: Economic Policy, State and Local Economic Development, Labor Justice, Digital Government, Grand Challenges in Technology, Creating Justice in Real Time, Supreme Court and the Law, Negotiations, Politics and Press

Activities: Philippine Executive Vice President, Diversity and Inclusion Associate, AAPI Caucus Co-Chair

University of Nevada, Las Vegas, Honors College

Las Vegas, NV

Bachelors of Business Administration, Marketing and International Business, *summa cum laude*

GPA: 3.850

Double Minor in Global Entrepreneurship and Brookings Public Policy, Economics Focus

Thesis: Foreign Gift Giving and International Students

Coursework: Mass Media & Political Communication, Macroeconomics, Microeconomics, Metropolitan Policy, Tech and Innovation, Marketing Research, Social Impact Entrepreneurship, Economics of Policy

WORK EXPERIENCE

American Federation of Labor and Congress of Industrial Organizations (AFL-CIO)

Legislative Policy and Campaign Lead, State and Local

August 2025 – Present

- Lead AFL-CIO's state and local campaign positions and priorities through policy research and analysis, including drafting model legislation, written reports, testimony, and public policy materials for affiliates and leadership
- Coordinate the Advocacy Hub's cross-departmental strategy and campaign planning, integrating state and local policy work into federal initiatives and ensuring alignment across AFL-CIO structures

Service Employees International Union (SEIU) Nevada Local 1107

Las Vegas, NV

Safe Staffing for Workers Act Policy Advocate

November 2023 – July 2025

- Draft state bill language, conduct policy research, and serve as the main bill presenter to implement frontline worker protections against corporate hospitals, in partnership with SEIU Local 1107 (volunteer-role)
- Lead statewide advocacy efforts for the state's first iteration of health staffing ratios, Senate Bill 182: Safe Staffing for Hospital Nurses Act, coalition building union members, legislators, nurses, patients, and community stakeholders
- Mobilized 1,300+ public opinions/testimonies with a 99% support rate, the most of any bill in the 2025 Nevada Legislative Session, and 275k+ social media views through the public campaign

Harvard Taubman Center for State and Local Government

Cambridge, MA and Ogden, UT

Senior Research Assistant for State and Local Affairs, Transition Term

August 2024 – May 2025

- Co-managed the Taubman Center's flagship Transition Term program, which places student teams in recently elected state/local elected official's transition teams, and expanded applicant pool by 73% in one year, the largest in its history
- Facilitate research and outreach to mayoral, county executive, and gubernatorial elections in the US, securing 18 states cities, or counties' placements (including San Francisco, CA; Stockton, CA; Alexandria, VA; North Carolina)

Transition Term Fellow for City of Ogden, Mayor Ben Nadolski

January 2024

- Assisted with the inauguration and first two transitional weeks in office for the first newly elected mayor in 12+ years
- Aggregated citywide data to produce a State of the City report with a focus on diversity/economic development metrics

William M. Trotter Collaborative for Social Justice

Cambridge, MA

Advocacy Lead and Teaching Assistant

December 2024 – May 2025

- Supervise 40+ student projects and author project priorities for the City of San Francisco Department of Police Accountability, City of Milwaukee, Equal Justice Society, Ballot Initiative Strategy Center, and Kansas City
- Execute a 6-month advocacy strategy and campaign under Professor Cornell Brooks, former NAACP President, and conduct community educational workshops for 100% Democracy in the Connecticut State Legislature

State of Hawai'i Office of the Governor

Honolulu, HI

Michael S. Dukakis Fellow for Governor Josh Green

May 2024 – July 2024

- Coauthored and budgeted a \$2M Transit/Workforce Development grant for Iwilei-Kapālama's immigrant populations

- Organized and supported Hawai'i's first annual Federal Funds summit featuring federal partners and 300+ state/city employees to expand support and training for federal grant applications processes
- Crafted the first Hawai'i Housing Legislative digest summarizing 20+ bills, resolutions, and relevant budgets

Nevada State Legislature

Carson City, NV

Assembly Executive Secretary and Legislative Attaché

January 2023 – June 2023

- Served as the only staff member for the only Arab woman elected in Nevada and the first black woman elected to the assembly, Assemblywoman Brittney Miller's 4th term and under the first female-majority legislature in the United States
- Curated and delivered policy briefings for filed bills and committee hearings, specializing in labor legislation
- Authored scripted remarks for 120+ bills for Judiciary regarding criminal justice, gun control, and immigration

New American Leaders (NAL)

New York City, NY (Virtual)

Digital Engagement Fellow

February 2022 - June 2022

- Curated content for digital engagement campaigns for Immigrant Heritage Month and Women's History Month at the only national nonprofit that trains immigrants and first-generation Americans to run for state and local elections
- Researched to produce the first National AANHPI Women's Training preparing over 20 AANHPI women to campaign

Asian Community Development Council

Las Vegas, NV

Voter Registration Outreach Coordinator

September 2021 - November 2021

- Engage local Las Vegas community members for nonpartisan voter registration virtually through Rock the Vote
- Guide Nevadans through the online voter registration form through online marketing and digital engagement

Walmart eCommerce Innovation Team

Las Vegas, NV

Lean Start-Up Experimenter

October 2019 - February 2021

- Conducted a quantitative and qualitative in-store 15 week issue investigation and data collection to report to Walmart's Behavioral Science Team to reduce shrink inefficiencies in over 600 Sam's Club stores nationwide
- Surveyed membership base to innovate the timely Claims process to save hundreds of labor hours per employee

LEADERSHIP EXPERIENCE

Asian American and Pacific Islander Nevada Caucus

Las Vegas, NV

Corresponding Secretary, Organizer

April 2021 – July 2023

- Coordinate the first major political event to be held in Shanghai Plaza engaging 150+ community members to vote early
- Maintain correspondences to a 400+ mailing list regarding event recaps and upcoming events/opportunities
- Author digital content and coordinate all membership meetings with local legislators to empower the Las Vegas AAPI community through educational events, including Women's Leadership Panels and About the District Attorney

iGNiTE: Political Power in Every Woman

Las Vegas, NV

Chapter Co-Founder and Vice President

March 2020 - June 2021

- Built a 60+ membership through fully virtual outreach during COVID-19 becoming a leading chapter on the West Coast
- Educated young women on becoming the next generation of political leaders by planning regular panels with Assemblywoman Selena Torres, COVID-19 food delivery volunteer events, and financial literacy workshops

CONFERENCES, AWARDS AND COMPETITIONS

Robert. F. Kennedy Award for Excellence in Public Service; Cambridge, Massachusetts

2025

- The highest honor at Harvard Kennedy School presented to a graduating student whose commitment, activities, and contributions to public service are extraordinary; Youngest recipient in university history

William Julius Wilson Research Award; Cambridge, Massachusetts

2025

- For the outstanding research paper with Southern Poverty Law Center, written on race relations, urban poverty and joblessness, segregation, with particular attention to macro-level factors driving social phenomena

Office of Diversity, Inclusion, and Belonging Award for Excellence in Service; Cambridge, Massachusetts

2025

- Presented to a graduating student at Harvard Kennedy who exemplify outstanding leadership and commitment to increasing HKS diversity, inclusion, and belonging through scholarship, initiatives, programs, and community building

White House Initiative AANHPI Region 9 Economic Summit; Las Vegas, NV

2022

- Nevada Higher Education representative for federal economic updates relevant to Asian Americans/Pacific Islanders

Asian Community Development Council's AAPI Trailblazer (ACDC); Las Vegas, NV

2021

- Youngest recipient awarded to 10 individuals in Nevada who've blazed a trail for current/future generations of AAPIs



togetherforbetter

Business Development Advisory Council (BDAC)

Full Name: Christian Bishop

Phone Number: [REDACTED]

Email Address: [REDACTED]

Home Address: [REDACTED]

Mailing Address: [REDACTED]

Employer: Epic Talent

Occupation: Director

Affiliations: City of Henderson - Redevelopment Agency - Commissioner

Skills & Experience: I bring over a decade of leadership experience in business development, strategic partnerships, and community engagement across both the public and private sectors. My background includes serving as Director of Twitch Properties, where I led multi-million-dollar partnerships with global brands such as Dell, HP, and Blizzard, driving innovation, job creation, and measurable economic impact in the gaming and entertainment industries. I currently lead Epic Talent, a Nevada-based agency representing digital creators and connecting businesses to modern audiences through data-driven marketing and brand strategy.

In addition to my professional work, I hold an MBA from the University of Nevada, Las Vegas and am a current Juris Doctor candidate at Syracuse University College of Law, focusing on public policy, economic development, and regulatory affairs. I also serve on multiple local boards and committees, including the Henderson Redevelopment Agency and Leaders in Training, where I work to advance workforce readiness and small business growth.

My skills in partnership negotiation, strategic planning, community relations, and fiscal oversight combined with my deep commitment to southern Nevada's long-term economic development make me well-equipped to support Clark County's mission to foster innovation, attract new business, and create opportunities for residents.

Note: This document and accompanying materials become public record once received by Clark County.

Application Questions:

A resume is REQUIRED. Please attach it to this application.

Attachment URLs: "https://clarkcountymediastorage.blob.core.windows.net/boards/2025-10-27/20251027T215336176Bishop_Commercial_Partnerships.pdf"

I verify by my signature below that all statements made on this application, as well as attached information, are true and complete to the best of my knowledge. I understand that an electronic signature has the same weight and effect as a handwritten signature. I understand that an incomplete application or any modifications to this application will not be accepted or considered. This document and accompanying materials become public record once received by Clark County.

Yes

Signature

Christian Bishop

Date

10/27/25

Christian Bishop

• [linkedin.com/in/mrchristianbishop](https://www.linkedin.com/in/mrchristianbishop)

Director, Commercial Partnerships

Experienced Director of Twitch Sponsorships with a proven track record in business development, media, and commercial partnerships for billion dollar businesses. Skilled in developing new business units and leading sales and partnership teams to drive revenue growth. Strong background in esports, gaming, sports, content creators, and entertainment industry.

WORK EXPERIENCE

Amazon

10/2021 – 10/2023

Director of Sponsorships

Los Angeles, CA

- Oversee commercial partnerships, media, and business development for \$100M business unit.
- Coached a team of business development professionals to exceed revenue goals by 30% within 12 months, implementing targeted training and performance reviews.
- Led a cross-functional team to optimize digital advertising campaigns, resulting in a 50% growth in client engagement and strengthening partnerships with key agency partners within 6 months.
- Developed and implemented a go-to-market strategy that increased brand partner visibility within 6 months, aligning with emerging industry trends.
- Conducted market analysis to pinpoint opportunities for creators, successfully aligning initiatives with business objectives and fostering a collaborative ecosystem.
- Managed the budgeting and lifecycle of key partnerships, enhancing financial performance and achieving alignment with company objectives, resulting in significant revenue growth.
- Fostered strong relationships with key brand partners, enhancing collaboration and achieving a 40% increase in partnership inquiries by implementing data insights to align objectives.

Method

01/2019 – 01/2021

Director, Business Development

London, UK

- Oversee sponsorships, media, and partnerships for \$10M revenue business
- Negotiated exclusive media rights partnerships with platforms partners Twitch & Douyu.
- Managed partnership opportunities for roster of 80 streamers
- Led a team to develop and implement innovative business plans that drove a 100% increase in revenue within 12 months, focusing on strategic initiatives and market needs.
- Developed a high-performing sales team that achieved a 100% increase in revenue within 12 months through entrepreneurial strategies and collaborative training sessions.
- Established and nurtured corporate relationships that enhanced business development efforts, driving significant revenue growth and expanding the integrated marketing portfolio.
- Utilized development experience to enhance partnership frameworks, driving an improvement in deal closure rates by aligning strategies with insights from the competitive landscape.

Estars Studios

01/2017 – 01/2019

Head of Commercial Partnerships

Las Vegas, NV

- Managed esports operations including league, tournament, production, broadcast, team logistics, on-camera talent, community development, and social media
- Led a cross-functional team to refine KPIs for multilingual campaigns, driving a 20% improvement in media buying outcomes and establishing a strong success story with key global partners.
- Secured game licensing agreements, managed publisher/studio relationships, and negotiated content distribution deals with major networks
- Negotiated most contracts as legal team's primary executor and business contact

- Developed a comprehensive brand marketing strategy that enhanced client success, resulting in a 30% increase in engagement at key industry events within 6 months.
- Represented the organization at major conferences, leveraging insights on emerging technologies to enhance client relationships and drive a 25% increase in partnership inquiries.

Thunder Studios

01/2016 – 01/2017

Director of Business Development

Los Angeles, CA

- Developed white label and agency services division that supported top brands like Pepsi, Activision, Adult Swim, ESL, Samsung, and Nintendo
- Led the build and development of esports arena supporting 10,000+ gamers
- Developed and executed a comprehensive communication plan that improved team alignment and client relationships, driving a 20% increase in partnership inquiries within the first quarter.
- Led a high-performing sales team, fostering a culture of collaboration and problem-solving, which resulted in a 25% increase in team productivity within 6 months.
- Implemented a strategic initiative that enhanced team collaboration and knowledge sharing, resulting in a 30% improvement in project outcomes and establishing the company as a thought leader in gaming.

EDUCATION

Juris Doctor

Syracuse University of Law

NYC • 05/2026

Executive MBA

University of Nevada • GPA: 3.7

Las Vegas, NV

B.A Business Administration

California State University

Northridge, CA

VOLUNTEERING & LEADERSHIP

Nevada Gaming Control Board

Esports Board Member

Women in Games International

Advisor & Mentor

Cure Rare Disease

Board Member

Esports Trade Association

Vice Chair

Oxygen Young Professionals Board of Directors

Finance Director

SKILLS

Analytics Tools, Brand Partnerships, Budget Management, Competitive Intelligence, Economics, Expansion Opportunities, Forecasting, Industry Knowledge, Market intelligence, Problem-Solving



togetherforbetter

Business Development Advisory Council (BDAC)

Full Name: David Clark

Phone Number: [REDACTED]

Email Address: [REDACTED]

Home Address: [REDACTED]
[REDACTED]

Mailing Address: [REDACTED]
[REDACTED]

Employer: Ephraims David Las Vegas, USA

Occupation: CEO

Affiliations: Strength and Flight 501 (C)(3): www.strengthandflight.org; Appointed by an individual.

Armed Forces Chamber 501(C) (3): www.Armedforceschamber.vet: Appointed by individual.

Couponing for Students 501 (C) (3): www.couponingforstudents.com Appointed by individual

Skills & Experience:

David Clark brings over 25 years of proven leadership and management experience in the retail sector to the Business Development Advisory Council. His extensive career in retail operations has equipped him with a deep understanding of consumer behavior, merchandising, and customer service excellence — all of which translate into valuable insights for business growth and development initiatives.

Qualifications and Training

- 25+ years of progressive leadership in retail management and operations
- Skilled in workforce development, team training, and performance optimization
- Experienced in store operations, sales growth strategies, and multi-unit management
- Trained in customer experience enhancement, loss prevention, and inventory control

Skills and Expertise

- Retail operations and management at scale
- Talent development and team leadership across diverse workforces
- Sales forecasting, merchandising, and trend analysis
- Strong communication and customer engagement skills
- Expertise in building partnerships with vendors and stakeholders to drive results

Professional Interests

David is passionate about advancing retail innovation, improving workforce readiness, and strengthening consumer engagement strategies. He takes particular interest in mentoring emerging leaders and leveraging retail as a catalyst for broader economic development and community impact.

Benefit to the Council

With his decades of retail leadership, David brings a results-driven perspective to the Council. His ability to identify growth opportunities, optimize customer experience, and develop strong teams will directly benefit initiatives aimed at business development, job creation, and long-term economic resilience.

Note: This document and accompanying materials become public record once received by Clark County.

Application Questions:

A resume is REQUIRED. Please attach it to this application.

Attachment URLs: "https://clarkcountymediastorage.blob.core.windows.net/boards/2025-09-30/20250930T011409354David_Clark_Resume_Professional.pdf"

I verify by my signature below that all statements made on this application, as well as attached information, are true and complete to the best of my knowledge. I understand that an electronic signature has the same weight and effect as a handwritten signature. I understand that an incomplete application or any modifications to this application will not be accepted or considered. This document and accompanying materials become public record once received by Clark County.

Yes

Signature

David Clark

Date

09/29/2025

David Clark

Las Vegas, NV | [REDACTED]

Professional Summary

Accomplished executive with over 25 years of leadership and management experience across multiple industries including retail, broadcasting, transportation, fashion, and healthcare. Proven track record of building organizations, driving operational excellence, and developing teams. Skilled in strategic planning, business development, and community engagement.

Core Skills

- Executive Leadership & Strategic Planning
- Retail & Business Development
- Team Building & Workforce Development
- Sales, Marketing & Customer Engagement
- Transportation & Logistics Operations
- Financial Oversight & Budget Management
- Community Partnerships & Advisory Services
- Consulting & Client Relationship Management

Professional Experience

Chief Executive Officer – Ephraims David Las Vegas, USA

25+ years of executive leadership and brand development.

Chief Executive Officer – Trumpet X Radio

25+ years of broadcasting, media operations, and community engagement.

Chief Executive Officer – Trucking Company, LLC Las Vegas

Over 7 years of logistics and freight management experience.

Office Manager – Supreme Elevation Medical Center

3+ years of office and concierge service management.

Member of the Management Board – Armed Forces Chamber

Community engagement and business development advisory role.

Education

Dr. Martin Luther King Jr High School – High School Diploma, General Studies (1995 – 1999)

Licenses & Certifications

Commercial Driver License (CDL), Road Master Truck Driving School (Issued Nov 2017 – Expires Nov 2026)



togetherforbetter

Business Development Advisory Council (BDAC)

Full Name: Rafael Henryk Kartaszynski

Phone Number: [REDACTED]

Email Address: [REDACTED]

Home Address: [REDACTED]
[REDACTED]

Mailing Address: [REDACTED]
[REDACTED]

Employer: Pro-Project LLC

Occupation: CEO

Affiliations: I am currently serving in the following advisory and committee roles:

Advisory Board Member, Faktorama Inc.

- Jurisdiction: Private Company, Las Vegas, Nevada

- Appointment: January 2022 – Present

Mentor, StartUpNV

Jurisdiction: Nevada

Appointment: Ongoing since 2019

Mentor, Founder Institute, SelectUSA

Jurisdiction: Global

Appointment: Ongoing since 2019

I am not currently serving on any government-appointed municipal or county boards, but I have long supported economic development initiatives in Clark County through private-sector and nonprofit collaborations.

Skills & Experience:

As a serial entrepreneur, international investor, and Nevada-based business leader, I bring a unique combination of hands-on experience, global perspective, and local commitment that directly supports the mission of the Business Development Advisory Council (BDAC).

I have built and led multiple businesses in healthcare technology, software development, and international business consulting, including Tech Edge Dynamics and VisionariesNV, both based in Las Vegas. Through VisionariesNV, I have personally advised and supported over 100 international businesses, from Europe, Asia, and Africa, on how to successfully enter the U.S. market, with dozens choosing to land and build their presence here in Nevada, thanks to the programs and community we've built. I understand firsthand the challenges small, minority-owned, and foreign-owned businesses face in establishing credibility, accessing procurement, and navigating compliance in a new environment.

My work focuses heavily on inclusive economic development, particularly in helping companies from underrepresented backgrounds gain access to U.S. opportunities, networks, and local partnerships. I have deep experience with procurement strategy, go-to-market execution, and business model validation, all areas that are directly aligned with BDAC's goals.

I hold a Ph.D. in Computer Science, an MBA, and have completed executive education programs at Wharton, Columbia, Cornell, and Harvard Business Review, focused on strategic leadership, neuroscience in business, and value investing. I regularly apply this knowledge when advising founders, developing cross-border strategies, and speaking at community events.

My technical expertise includes AI, digital transformation, R&D management, and healthcare innovation. I have secured and led millions in public research funding (EU and U.S.) and directed award-winning product development, including the Red Dot - winning Diagnostics platform.

Additionally, I'm the author of the upcoming book *Grow Into It*, which helps entrepreneurs embrace imperfection, iterate intentionally, and build resilient businesses—especially in resource-constrained environments. This message aligns with the spirit of many BDAC-supported companies, who are building in the face of challenge and complexity.

With this combination of technical, business, and mentoring expertise, plus my global-to-local approach, I am confident I can contribute meaningfully to BDAC's work, especially in:

- Supporting businesses to scale strategically.
 - Connecting local entrepreneurs with global opportunities and funding.
 - Enhancing outreach through modern tools and trusted networks.
-

Note: This document and accompanying materials become public record once received by Clark County.

Application Questions:

A resume is REQUIRED. Please attach it to this application.

Attachment URLs: "https://clarkcountymediastorage.blob.core.windows.net/boards/2025-10-03/20251003T052043690BDAC%20LOI.pdf", "https://clarkcountymediastorage.blob.core.windows.net/boards/2025-10-03/20251003T052044323Rafael%20H%20Kartaszynski%20resume%20X%202025.pdf"

I verify by my signature below that all statements made on this application, as well as attached information, are true and complete to the best of my knowledge. I understand that an electronic signature has the same weight and effect as a handwritten signature. I understand that an incomplete application or any modifications to this application will not be accepted or considered. This document and accompanying materials become public record once received by Clark County.

Yes

Signature

Rafael H Kartaszynski

Date

10/2/2025

Dr. Rafael H. Kartaszynski, MBA

[REDACTED]

September 30, 2025

To: Clark County Business Development Advisory Council
Clark County, Nevada

From: Dr. Rafał Henryk Kartaszynski, MBA

Dear Members of the Clark County Business Development Advisory Council Selection Committee,

I am writing to express my strong interest in serving on the Clark County Business Development Advisory Council (BDAC). As a Nevada-based entrepreneur, business mentor, and international investor, I am deeply committed to the mission of promoting equal opportunities for all businesses founders throughout our county.

Over the past six years, I've worked closely with founders in Clark County and around the world, mentoring small businesses, guiding startups through certifications and procurement, and helping international companies establish successful operations in Nevada. My work is fueled by a personal commitment to inclusive economic development and expanding access to opportunity. Especially the kind of opportunity the U.S., and Nevada in particular, uniquely offers. Las Vegas is a place where local and global entrepreneurs can find real pathways to growth, supported by business-friendly policies, vibrant trade networks, and a spirit of reinvention that welcomes diverse founders from all backgrounds.

Relevant Experience

International Business Development

As someone who moved to Las Vegas from Poland six years ago, I have personally advised hundreds of international companies on how to successfully enter the U.S. market and why Nevada is the smartest starting point. As the founder of

VisionariesNV, I've not only guided but also physically brought dozens of companies from Europe, Asia, and Africa to establish operations here in Southern Nevada. I understand deeply the challenges foreign-owned and underrepresented businesses face, especially around compliance, access to procurement, certification, and building local trust, and I've made it my mission to help them overcome those barriers.

Mentoring and Community Engagement

Through years of mentoring founders in programs like Startup Vegas, StartUpNV, Founders Institute, and SelectUSA, I've worked hands-on with hundreds of entrepreneurs, many of whom were navigating the complex path of entering and growing in the U.S. market. As founder of VisionariesNV, I've gone a step further—helping dozens of international companies not just explore but actually establish operations in Nevada, building real, local presence and creating meaningful ties with the community.

Entrepreneurship and International Business Leadership

As a serial entrepreneur, I've built multiple Nevada-based companies from the ground up, each focused on innovation, international expansion, and inclusive growth. My ventures span medtech, technology consulting, and global soft-landing services, all rooted in Las Vegas. With over 15 years of experience navigating cross-border business challenges, I bring a global perspective combined with a deep understanding of how to build lasting, trusted operations in Nevada's unique business environment.

Leadership Development and Thought Leadership

I am a graduate of Leadership Las Vegas, a program that gave me a deep, local understanding of Clark County's civic, economic, and community dynamics. My academic background includes a Ph.D. in Computer Science and an MBA, complemented by executive education at institutions such as Wharton, Columbia, Cornell, and Harvard Business Review. I believe in lifelong learning and applying that knowledge to serve others. I'm also the author of the upcoming book *Grow Into It*, which blends personal experience with proven frameworks to help entrepreneurs embrace imperfection, iterate with purpose, and build resilient businesses in both resource-rich and resource-constrained environments.

How I Can Support BDAC's Work

Bridge Local and Global Business Communities:

I offer a rare dual perspective—supporting Nevada businesses seeking to grow globally, and helping international companies land and thrive in Clark County. This positions me to advocate for inclusive procurement policies that work across cultures and business models.

Support Program Implementation Through Real-World Mentorship:

Having mentored hundreds of founders through Startup Vegas, StartUpNV, Founders Institute, and SelectUSA, I bring tested frameworks, empathy, and hands-on experience to support SBOP participants and help BDAC deliver measurable impact.

Enhance Access to Innovation and Funding Tools:

My work leading EU and U.S. R&D projects gives me practical insight into how small businesses can access innovation grants, commercialize technology, and use digital tools to compete in regulated or complex markets.

Expand Strategic Partnerships and Community Reach:

Through my roles as founder, advisor, and Leadership Las Vegas graduate, I maintain strong relationships with local institutions and global networks. I will actively represent BDAC at events and help connect the council to new ecosystems and opportunities.

Contribute Data-Driven, Policy-Minded Insights:

With a PhD in Computer Science and experience leading complex projects, I can support BDAC's policy advisory work through research analysis, impact measurement, and clear, actionable recommendations.

I am prepared to fully engage in all BDAC responsibilities, including regular meetings, subcommittee participation, mentoring activities, and representing the council at community events. As a founder with a flexible schedule, I can dedicate the time and energy needed to serve effectively.

Clark County is uniquely positioned to lead the nation in equitable and inclusive business development and I would be honored to contribute to that vision as a BDAC member. Thank you for considering my application. I look forward to the opportunity to serve and would welcome the chance to discuss how I can contribute to BDAC's success.

Sincerely,

A handwritten signature in black ink, reading "R.H. Kartaszynski". The signature is stylized with a large, sweeping "K" and a horizontal line underneath the name.

Dr. Rafał Henryk Kartaszynski, MBA
+1 (786) 757-0514 | DoctorRHK@icloud.com



togetherforbetter

Business Development Advisory Council (BDAC)

Full Name: William Wong

Phone Number: [REDACTED]

Email Address: [REDACTED]

Home Address: [REDACTED]
[REDACTED]

Mailing Address: [REDACTED]
[REDACTED]

Employer: retired

Occupation: Restaurant owner

Affiliations: not with any other committees, Asian Chamber board member (prior), Ronald McDonald's house.

Skills & Experience: 47 years of McDonald's staff and franchise owner, member of the McDonald's co-op, board member of Ronald McDonald's House scholarship board member. Involve in Asian communities for small business, member of national coalition for Medicare Choices, board member for the CNY in the desert. Was recognize as William Wong Day by City of Las Vegas.

Note: This document and accompanying materials become public record once received by Clark County.

Application Questions:

A resume is REQUIRED. Please attach it to this application.

Attachment URLs: "<https://clarkcountymediastorage.blob.core.windows.net/boards/2025-09-29/20250929T194900579William%20C%20Wong%20Bio.docx>"

I verify by my signature below that all statements made on this application, as well as attached information, are true and complete to the best of my knowledge. I understand that an electronic signature has the same weight and effect as a handwritten signature. I understand that an incomplete application or any modifications to this application will not be accepted or considered. This document and accompanying materials become public record once received by Clark County.

Yes

Signature

William Wong

Date

September 29, 2025

William C Wong Bio

- Started as a crew person (McDonald's) in 1971 in Los Angeles, California.
- Joined McDonald's Corporation management in 1973 while attending college.
- Work his up the ranks from restaurant manager to area supervisor over seeing six company restaurants.
- Business consultant for Bakersfield Market of over 30 restaurants., ranked the **Best Market in Sales and Profit in the Southern California region.**
- and rated as Regional **Top consultant** in Southern California region.
- Southern California region Lead Person for operation for all McDonald's in Wal-Mart (over 50 sites)
- Received many outstanding performance recognitions through each level of management and the greatest was the 2004 **President Award**, which recognize the **top 1 % Performer of employee globally.**
- Retired from the corporation in 2007 in Southern California after over 37 years and become Owner Operator in Las Vegas.
- Retired from Owner Operator of McDonald's restaurants July of 2017.
- Expert in Profit and Loss statement, Cost control in Food Cost, Labor cost etc..
- Knowledge in scheduling, inventory, Food Safety, facility maintenance and Health inspections.
- Employee incentive and motivation program, performance management program.

Board Member & Leadership Role:

- Board of Director of the Asian Chamber of Commerce of Las Vegas, Lead person for Community affair and member of Political Affair board.
- ACC Leader for Restaurant Coalition group for equality on Fair treatment applied to all diverse restaurants from Health Department and other agency.
- Asian Consumer Market lead person for the Greater Las Vegas McDonald's co-op.

- Member of the Ronald McDonald's House Scholarship Review Board.
- Be Engage board member.
- Work with Metro Police to address Asian community Affair.
- Coalition for National Medicare Advantage; representing Asian communities and Nevada 2023 to present.
- Clark county Business Development Advisory Council active members.

Charitable Contribution / Community Leader

- Years round support of the homeless students for Rancho High School with Free Meal program.
- Donations to many local nonprofit organizations with coupons, food and cash, including PBS, ACDC high school student prep for college, feeding volunteer for ACC scholarship golf event.
- Actively Support the RMHCLV, KNPR (Public Channel of Las Vegas) and the Bill Endow Scholarship Foundation (ACC)
- Support Three Square Meal on volunteer Day.
- Support and contribute to **Mac Grant Program** to CCSR teachers with \$500 each for past few years.
- Actively participate and support local and national Political Leaderships for the betterment of local issues and improvement of business opportunity.
- Named by the City of Las Vegas on February 17th, 2016, as **William Wong Day**
- Recognized by the Nevada Lieutenant Governor on May 24th, 2016, as **2016 APA Heritage Month Honoree**
- **Recognition from McDonald's on Asian community involvement in Las Vegas.**
- **Involvement in Annual Chinese New Year Festival by five years.**
- **Food donation to Salvation Army.**
- **Recycle all the cardboard from the restaurant.**

- **Awarded the Golden Hand Service Award from The Cultural Diversity Foundation on October 19th, 2017.**