

# Current vs Proposed Max



| Uncovered Apron Rentals     |                               |                                |
|-----------------------------|-------------------------------|--------------------------------|
| Based Tenants               |                               |                                |
| Aircraft Footprint          | Current Max Rates (Per Month) | Proposed Max Rates (Per Month) |
| (A) <1,250 sf               | \$45.00                       | \$80.00                        |
| (B) >1,250 sf but <3,500 sf | \$55.00                       | \$100.00                       |
| (C) >3,500 sf but <6,000 sf | \$250.00                      | \$500.00                       |
| (D) >6,000 sf but <9,000 sf | Not existing category         | \$2,000.00                     |
| (E) >9,000 sf               | Not existing category         | \$5,000.00                     |

| Unauthorized Apron Parking |                                          |
|----------------------------|------------------------------------------|
| Current Max Rate           | Proposed Max Rate                        |
| \$1,000.00 per occurrence  | not to exceed \$15,000.00 per occurrence |

| Other Apron Parking (Special Event Fee or Prior Permission Required Fee) |                            |
|--------------------------------------------------------------------------|----------------------------|
| Current Max Rate                                                         | Proposed Max Rate          |
| Not existing category                                                    | \$15,000.00 per occurrence |

| Shade Hangar Rentals                             |                             |
|--------------------------------------------------|-----------------------------|
| Based Tenants                                    |                             |
| Current Max Rate                                 | Proposed Max Rate           |
| \$110.00 per month                               | \$250.00 per month          |
|                                                  |                             |
| Transient Customers                              |                             |
| Current Max Rate                                 | Proposed Max Rate           |
| \$150.00 per 24 hour period                      | \$300.00 per 24 hour period |
| Transient Customers (Enclosed Structure Parking) |                             |
| Current Max Rate                                 | Proposed Max Rate           |
| \$300.00 per 24 hour period                      | \$600.00 per 24 hour period |

| Gate Card Security Deposit |                   |
|----------------------------|-------------------|
| Current Max Rate           | Proposed Max Rate |
| \$50.00 per card           | \$100.00 per card |

| Conference Room Fee         |                             |
|-----------------------------|-----------------------------|
| Current Max Rate            | Proposed Max Rate           |
| \$300.00 per 24 hour period | \$500.00 per 24 hour period |

| DOA Personnel Fee        |                          |
|--------------------------|--------------------------|
| Current Max Rate         | Proposed Max Rate        |
| after-hours fee \$200.00 | after-hours fee \$500.00 |

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| Transient Customers           |                                              |                                                |                                                                                                                                    |                                                                                                                                       |                                                    |                                                      |
|-------------------------------|----------------------------------------------|------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|------------------------------------------------------|
| Aircraft Footprint            | Apron Parking < 6 consecutive hours          |                                                | Apron Parking > 6 consecutive hours but < 24 consecutive hours                                                                     |                                                                                                                                       | Apron Parking > 24 consecutive hours               |                                                      |
|                               | Current Max Rates                            | Proposed Max Rates                             | Current Max Rates                                                                                                                  | Proposed Max Rates                                                                                                                    | Current Max Rates                                  | Proposed Max Rates                                   |
| (i) <1,250 sf                 | \$20.00 or no charge w/ 20 gal fuel purchase | \$40.00 or no charge w/ 20 gal fuel purchase   | \$25.00 or no charge if >20 gal fuel purchase                                                                                      | \$50.00 or no charge if >20 gal fuel purchase                                                                                         | \$25.00 added for each subsequent 24 hour portion  | \$55.00 added for each subsequent 24 hour portion    |
| (ii) >1,250 sf but <2,000 sf  | \$30.00 or no charge w/ 30 gal fuel purchase | \$50.00 or no charge w/ 30 gal fuel purchase   | \$75.00 if <50 gal fuel purchase; or<br>\$45.00 if >50 gal but <149 gal fuel purchase; or<br>no charge if >150 gal fuel purchase   | \$150.00 if <50 gal fuel purchase; or<br>\$75.00 if >50 gal but <149 gal fuel purchase; or<br>no charge if >150 gal fuel purchase     | \$75.00 added for each subsequent 24 hour portion  | \$150.00 added for each subsequent 24 hour portion   |
| (iii) >2,000 sf but <3,500 sf | \$60.00 or no charge w/ 40 gal fuel purchase | \$150.00 or no charge w/ 40 gal fuel purchase  | \$100.00 if <50 gal fuel purchase; or<br>\$75.00 if >50 gal but < 249 gal fuel purchase; or<br>no charge if >250 gal fuel purchase | \$200.00 if <50 gal fuel purchase; or<br>\$100.00 if >50 gal but <249 gal fuel purchase; or<br>no charge if >250 gal of fuel purchase | \$100.00 added for each subsequent 24 hour portion | \$200.00 added for each subsequent 24 hour portion   |
| (iv) >3,500 sf but <6,000 sf  | \$75.00 or no charge w/ 50 gal fuel purchase | \$200.00 or no charge w/ 50 gal fuel purchase  | \$150.00 if <75 gal fuel purchase; or<br>\$100.00 if >75 gal but <299 gal fuel purchase; or<br>no charge if >300 gal fuel purchase | \$300.00 if <75 gal fuel purchased; or<br>\$150.00 if >75 gal but <299 gal fuel purchased; or<br>no charge if >300 gal fuel purchase  | \$150.00 added for each subsequent 24 hour portion | \$500.00 added for each subsequent 24 hour portion   |
| (v) >6,000 sf but <9,000 sf   | Not existing category                        | \$300.00 or no charge w/ 200 gal fuel purchase | Not existing category                                                                                                              | \$500.00 if <100 gal fuel purchase; or<br>\$250.00 if >100 gal but <299 gal fuel purchase; or<br>no charge if >300 gal fuel purchase  | Not existing category                              | \$1,000.00 added for each subsequent 24 hour portion |
| (vi) >9,000 sf                | Not existing category                        | \$500.00 or no charge w/ 300 gal fuel purchase | Not existing category                                                                                                              | \$800.00 if <200 gal fuel purchase; or<br>\$600.00 if >200 gal but <399 gal fuel purchase; or<br>no charge if >400 gal fuel purchase  | Not existing category                              | \$1,500.00 added for each subsequent 24 hour portion |

# Rates and Charges - Market Survey



| Airport (Location)                                    | Volume Fuel Discount | Parking Fee Structure | Long Term Parking (Monthly) | Transient Parking Fee (Less than 6 hours) | Transient Parking Fee (Greater than 6 hours) | Waived/Discounted Parking Fees w/ Min. Fuel Purchase | After- Hours Charge |
|-------------------------------------------------------|----------------------|-----------------------|-----------------------------|-------------------------------------------|----------------------------------------------|------------------------------------------------------|---------------------|
| <b>Clark County Department Aviation (Current)</b>     | Yes                  | Aircraft Size         | \$45-\$250                  | \$20-\$250                                | Same as daily \$20-\$250                     | Yes                                                  | \$250               |
| <b>Bellingham Aviation Services (Bellingham, WA)</b>  | Contract Fuel        | Aircraft Size/Type    | \$75-\$120                  | \$12-\$260                                | Same as daily \$12-\$260                     | No                                                   | \$400               |
| <b>Bismarck Aero Center (Bismarck, ND)</b>            | Yes                  | Aircraft Type         | N/A                         | N/C (unless overnight)                    | \$85-\$1301                                  | No                                                   | <b>24hr op.</b>     |
| <b>Clay Lacy (Los Angeles, CA)</b>                    | No                   | Aircraft Type         | \$250-\$1500 (negotiated)   | \$150-\$1500                              | Same as daily \$150-\$1500                   | Yes                                                  | \$250               |
| <b>Clay Lacy (Orange County, CA)</b>                  | No                   | Aircraft Size         | Varied by Customer          | \$30-\$790                                | Same as daily \$30-\$790                     | Yes                                                  | \$1,000             |
| <b>Concord-Padgett Regional Airport (Concord, NC)</b> | Yes                  | Aircraft Size         | \$255-\$1395                | \$17-\$330                                | Same as daily \$17-\$330                     | Yes                                                  | \$500               |
| <b>Curulean Aviation (Greer, SC)</b>                  | Yes                  | Aircraft type         | Determined by Manager       | \$10-\$650                                | Same as daily \$10-\$650                     | Yes                                                  | <b>24hr op.</b>     |
| <b>Fort Wayne Aero Center (Fort Wayne, IN)</b>        | Yes                  | Aircraft Size         | N/A                         | \$75-\$1,010                              | Same as daily \$75-\$1010                    | No                                                   | \$170               |
| <b>Galaxy Aviation (Conroe/North Houston, TX )</b>    | Yes                  | Aircraft Size         | Hangar - \$.80/SF           | \$20-\$225                                | Same as daily \$20-\$225                     | Yes                                                  | \$225               |
| <b>Golden Isles Aviation (Brunswick, GA)</b>          | Yes                  | Aircraft Size/Weight  | \$300-\$2000                | \$40-\$500                                | Same as daily \$40-\$500                     | Yes                                                  | 50/min 3hrs         |
| <b>Granite Aviation (Sandpoint, ID)</b>               | Yes                  | Aircraft Weight       | Determined Case-by-Case     | \$15-\$200                                | Same as daily \$15-\$200                     | No                                                   | \$500               |
| <b>Jackson Jet Center (Phoenix, AZ)</b>               | Yes                  | Aircraft Size         | N/A                         | \$105-\$1,005                             | Same as daily \$105-\$1005                   | Yes                                                  | <b>24hr op.</b>     |
| <b>Jet Aviation (Scottsdale, AZ)</b>                  | Yes                  | Aircrat Type/weight   | \$100-\$500                 | N/C (unless overnight)                    | \$1.50/1000 lbs (\$23-\$256)                 | Yes                                                  | N/A                 |
| <b>Jet Aviation (Dallas, TX)</b>                      | Yes                  | Aircraft Weight       | Per Agreement /GM           | N/C (unless overnight)                    | Same as daily \$75-\$1000                    | Yes                                                  | <b>\$500</b>        |
| <b>Jet Aviation Teterboro (Teterboro, NJ)</b>         | Yes                  | Aircraft Size         | \$60-\$300 (negotiated)     | \$60-\$302                                | Same as daily \$60-\$300                     | No                                                   | <b>24hr op.</b>     |
| <b>Lehigh Aviation (Allentown, PA)</b>                | Yes                  | Max Landing Weight    | \$14.42-\$18.55/SF          | \$15-\$439                                | Same as daily \$15-\$439                     | Yes                                                  | \$200               |
| <b>Linden Airport (Linden, NJ)</b>                    | Yes                  | Aircraft Weight       | \$800-\$2700                | \$20-\$100                                | Same as daily \$20-\$100                     | Yes                                                  | N/A                 |
| <b>Lux Air Jet Center (Goodyear, AZ)</b>              | Yes                  | Aircraft Size         | N/A                         | \$150-\$700                               | Same as daily \$150-700                      | N/A                                                  | <b>24hr op.</b>     |
| <b>Maven by Midfield (Waterford Township, MI)</b>     | Yes                  | Aircraft Size         | \$20-\$1500                 | \$30-\$450                                | Same as daily \$30-\$450                     | Yes                                                  | N/A                 |
| <b>Naples Airport (Naples, FL)</b>                    | Yes                  | Aircraft Size         | \$250-\$3000                | \$25-\$1,250                              | Same as daily \$25-\$1250                    | Yes                                                  | \$250               |
| <b>Clark County Department Aviation (Proposed)</b>    | <b>Yes</b>           | <b>Aircraft Size</b>  | <b>\$65-\$3000</b>          | <b>\$40-\$500</b>                         | <b>\$50-\$600</b>                            | <b>Yes</b>                                           | <b>\$500</b>        |

