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- Occupation: (Executive) Director, Lied Center for Real Estate, UNLV. Associate (tenured) Professor of Economics, Dept. of Economics, Lee Business School, UNLV.
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Objectives

- 1. Inventory of Federal land in Southern Nevada
 - All land in Clark County, NV
 - All vacant land in Clark County, NV ("CC")
- 2. Vacant (potentially) developable land
- 3. Land-use patterns 1990-present
- 4. 10-year projections & outlook

The Data

- Universe of parcel boundaries in Clark County, NV (Clark County Assessor)
- Federal land ownership status (BLM, SMA)
- Topographical data (U.S. Geological Survey, Clark County Comprehensive Planning)
- Parcel characteristics (Clark County Assessor Data Files)
- Major streets & highways (Clark County Comprehensive Planning Dept.)

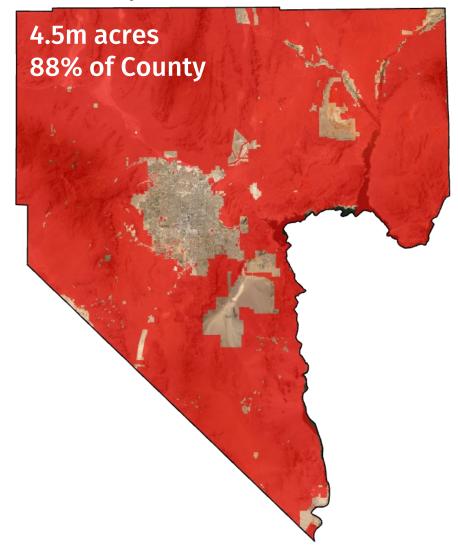
Sample of Clark County, NV Parcels¹



Federal Land Ownership

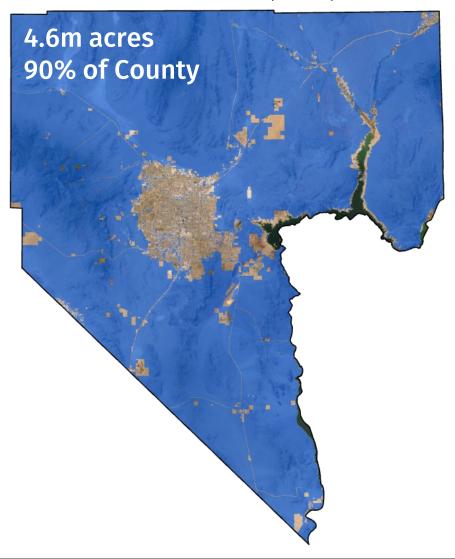
- 5.1m acres comprise Clark County²
- 4.5m acres (88%) is administered by the Federal Government³
 - ✓ BLM: 51%
 - ✓ National Park Service: 11%
 - ✓US Fish & Wildlife: 10%
- Research questions
 - 1. How much land in Clark County is vacant?
 - 2. What proportion of vacant land does the Federal Government control?

Federally Controlled Land¹ (red)

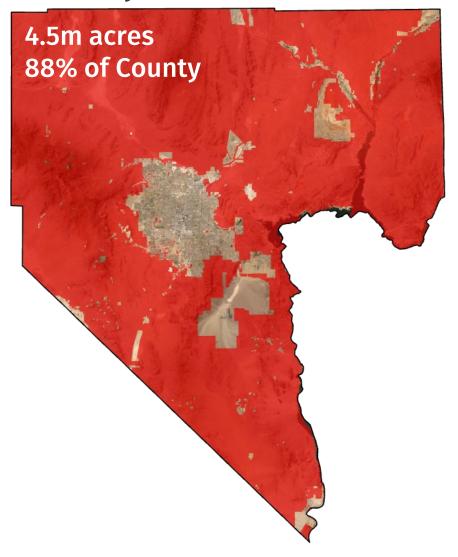


Vacant land in Clark County, NV

Vacant Land¹ (blue)



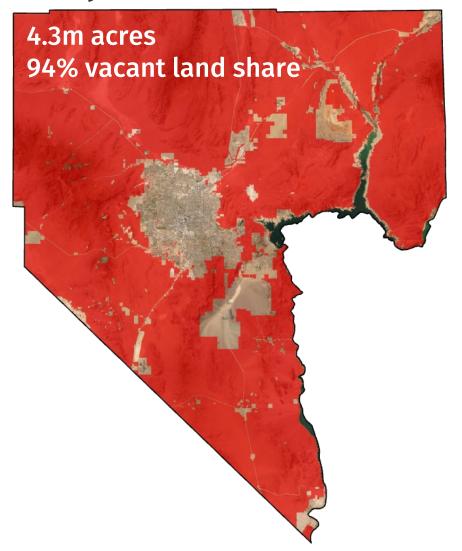
Federally Controlled Land² (red)



Vacant Federally Controlled Land

- Methodology
 - 1. Overlay Federally controlled land with vacant parcel map
 - 2. Geometric intersection in ArcGIS
 - 3. Compute the vacant land share
- Vacant Federal land statistics²
 - √ 4.3m acres of vacant Federal land in CC
 - √94% of vacant land in Clark County, NV is Federally controlled
- Research question
 - 1. How much of this land is developable?

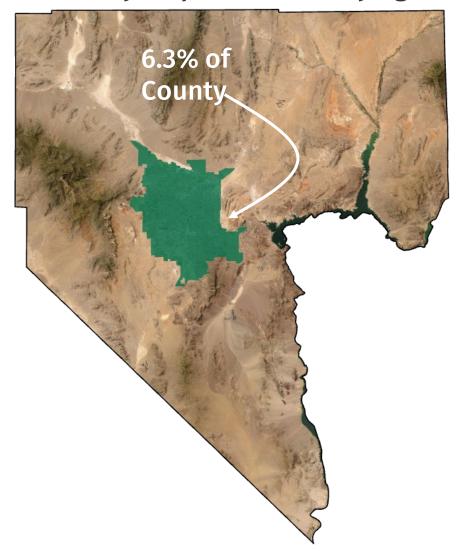
Federally Controlled Vacant Land¹ (red)



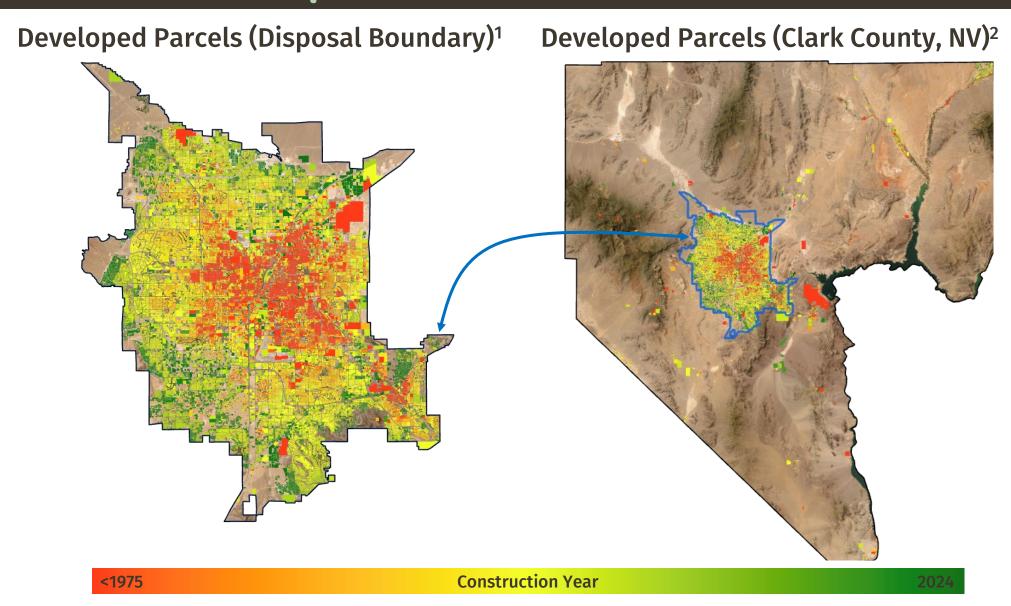
Development Factor #1: SNPLMA (1998)

- Southern Nevada Public Land Management Act (1998)²
- Research Questions
 - 1. How small is the disposal boundary
 - √ 6.3% of Clark County, NV's land mass³
 - 2. What share of Clark County's urban development is contained within the disposal boundary?
 - Requires an analysis of developed parcels

SNPLMA Valley Disposal Boundary¹ (green)



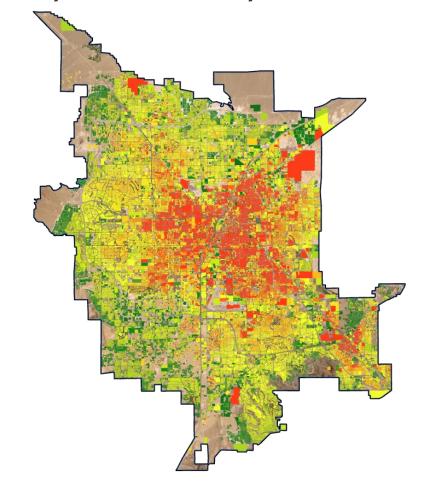
The Data: Developed Parcels



Developed Parcels: Findings

- 1. 96% of all single-family & multi-family residential units in Clark County, NV exist within the disposal boundary²
- 2. +50-year-old buildings³
 - √ 10.74% of the market
 - ✓ Number of +50-year-old properties <u>doubles</u> in 13 years
- Implications for the viability of infill development on a large scale

Developed Parcels (Disposal Boundary)¹



Development Factor #2: Parcel Slope

Apex (NLV)¹ APN: 10304010022²



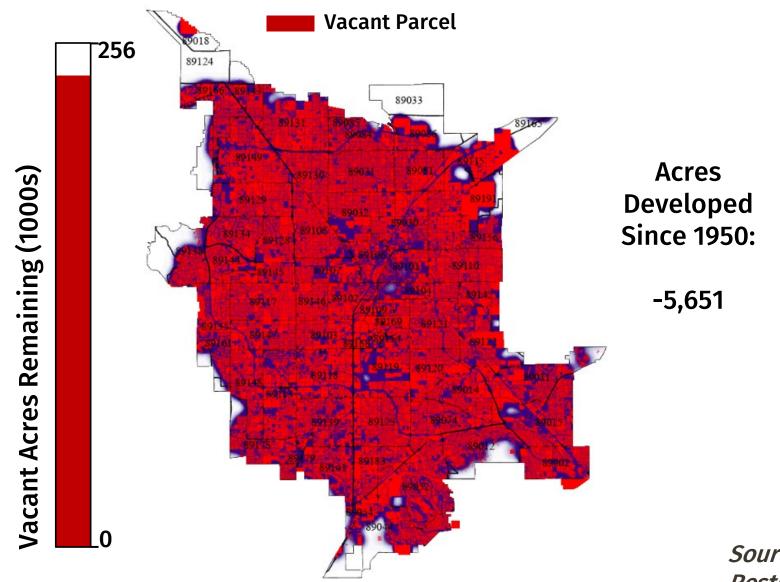
Previous Studies-Vacant Land

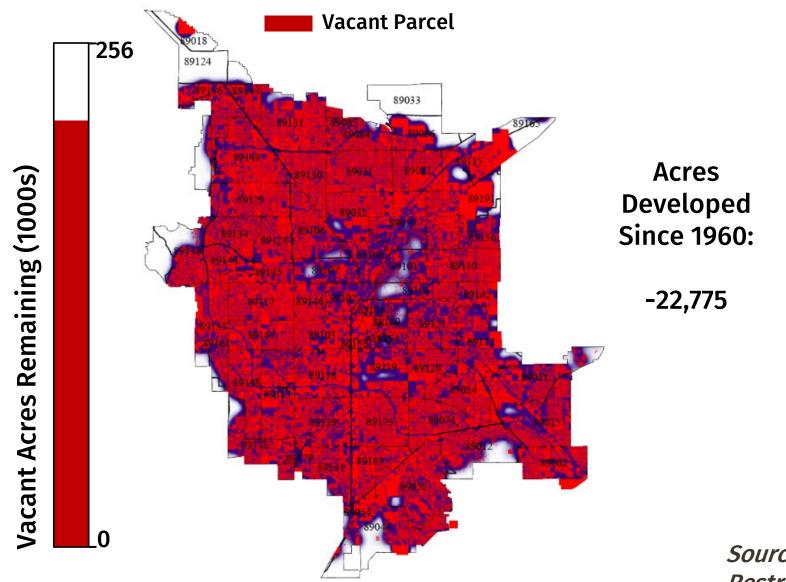
- Core Development Factors
 - 1. Slope
 - 2. Ownership
 - ✓ Federal, municipal, private
 - 3. Access
 - ✓ Roads, highways
 - 4. Zoning & parcel size
- Relevant Research
 - ✓ RCG Economics Employment Land Studies (Vacant Developable Land)
 - ✓ RTC Underutilized Lands Study (Vacant Land)
 - ✓ Lied Center for Real Estate (Absorption)

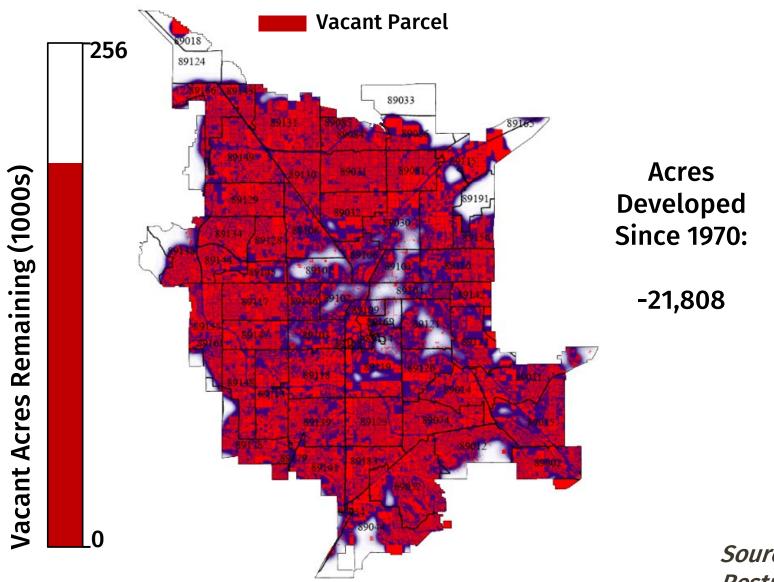
RCG Economics: All Clark County, NV1

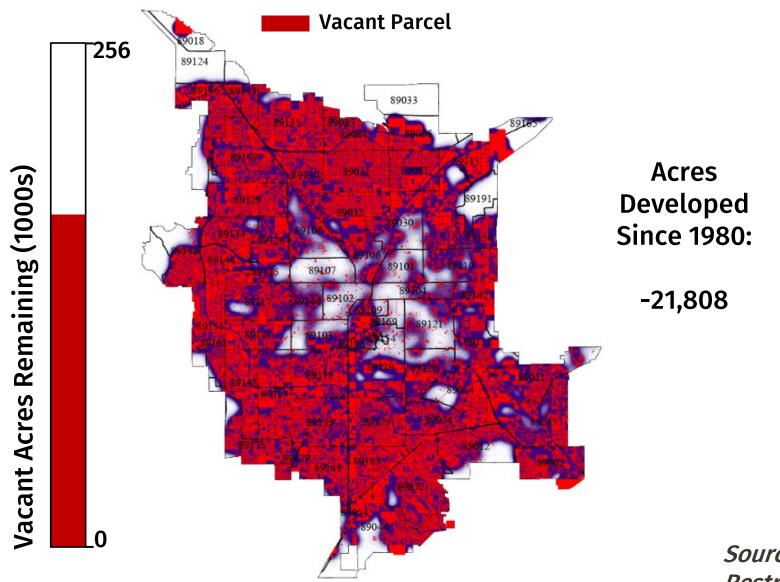
Least Restrictive							Most Restrictive
Category	Parcel Filter Description	1	2	3	4	5	6
Topography	Average Slope of Parcel	<12%	<12%	<7%	<7%	<7%	<7%
Access	Nearest Distance to	<10 miles	<5 miles	<5 miles	<5 miles	<5 miles	<5 miles
	Freeway						
Access	Nearest Distance to Major	<5 miles	<2.5 miles	<3/4 mile	<3/4 mile	<3/4 mile	<3/4 mile
	Street						
Ownership	Includes Federally Owned						
	Parcels w/in BLM Disposal	Yes	Yes	Yes	No	No	No
	Boundary						
Ownership	Includes Municipally	Yes	Yes	Yes	Yes	No	No
	Owned Parcels						
Infrastructure Proxy	Nearest Distance to	No Restriction	No	No	No	No	<1/4 mile
	Developed Parcel		Restriction	Restriction	Restriction	Restriction	
	Total Vacant Acres	90,053	74,978	45,001	27,364	23,149	22,300

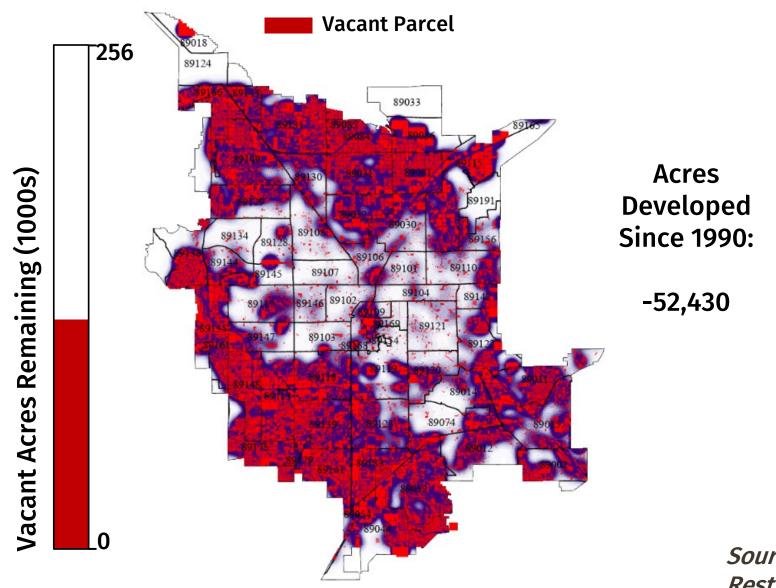
Replicate & visualize from 1960 to 2024

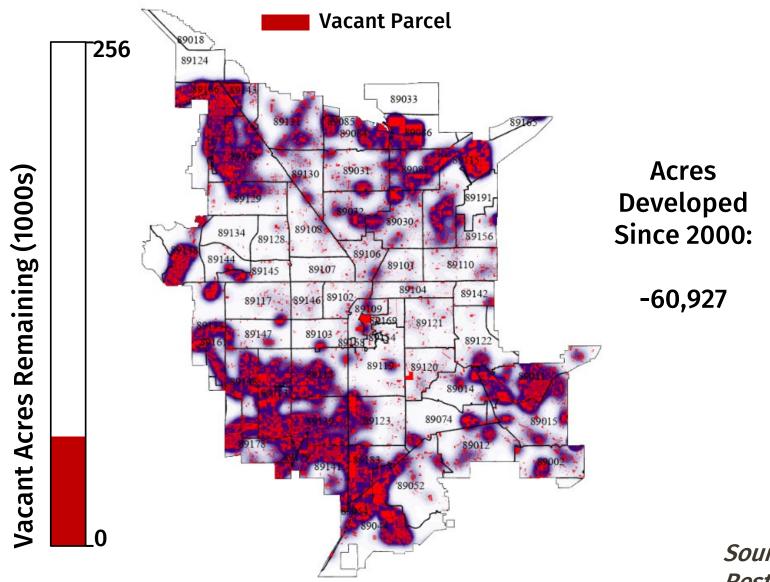


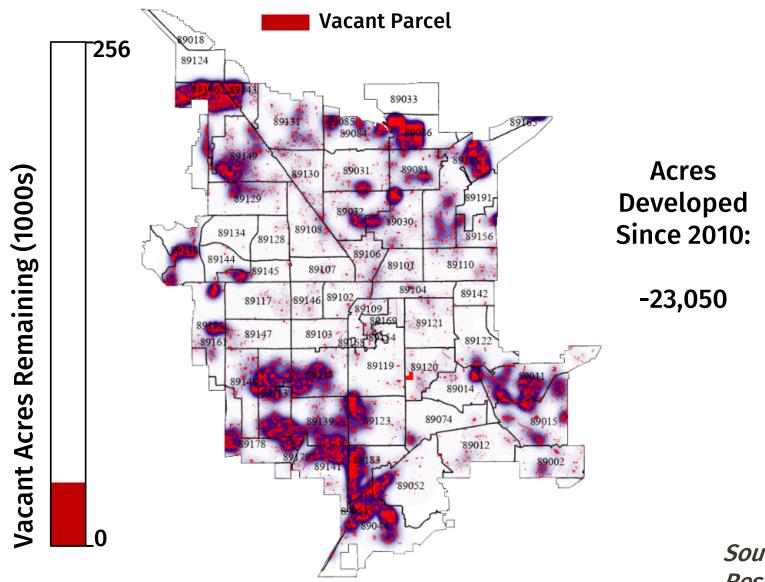


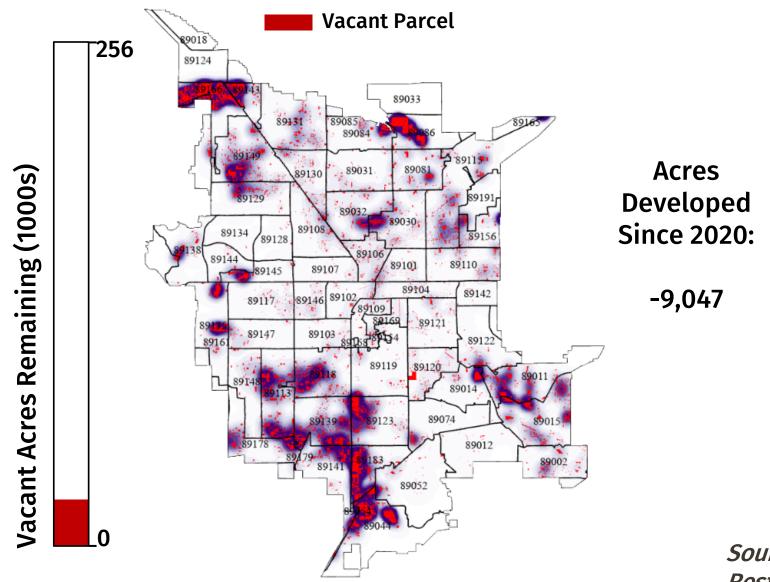








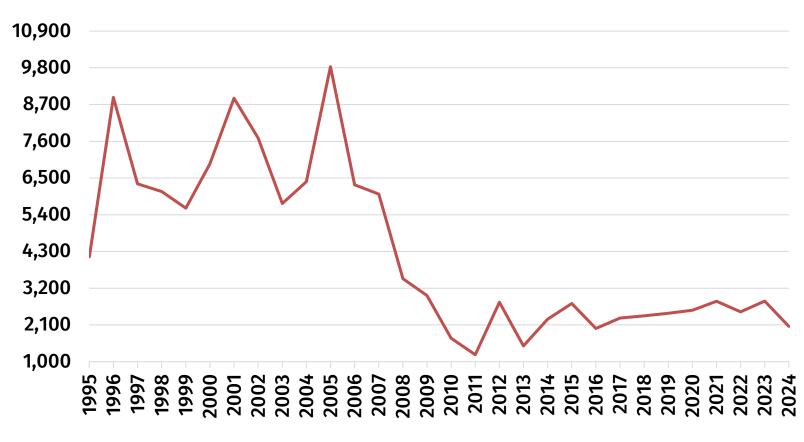




Lied Center for Real Estate: Land Absorption¹

- Pre 2003 vs. Post 2010
 - √64% decline in land developed
 - √82% *increase* in annual home price appreciation

Figure 4: Developed Land Acreage

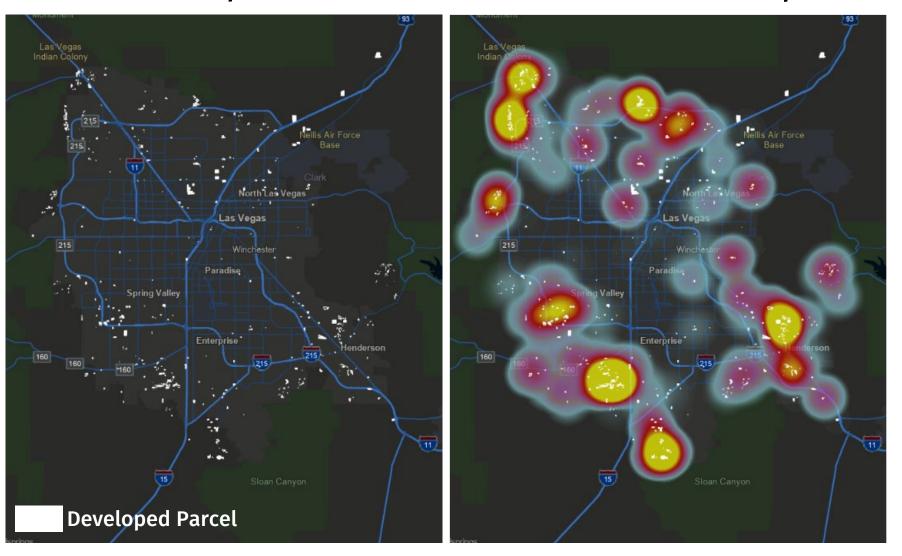


—Number of Acres Developed

Lied Center for Real Estate: Construction Activity¹

2024 Developed Parcels

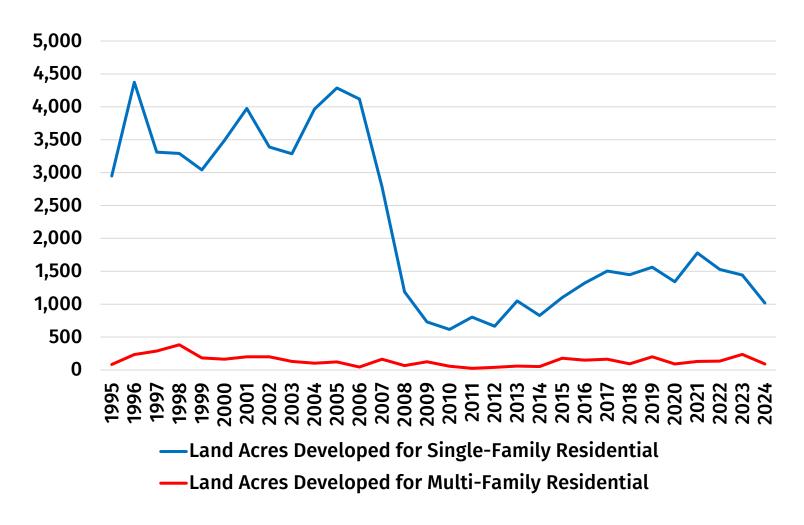
2024 Construction Hot-Spots



Single-Family vs. Multi-Family Construction¹

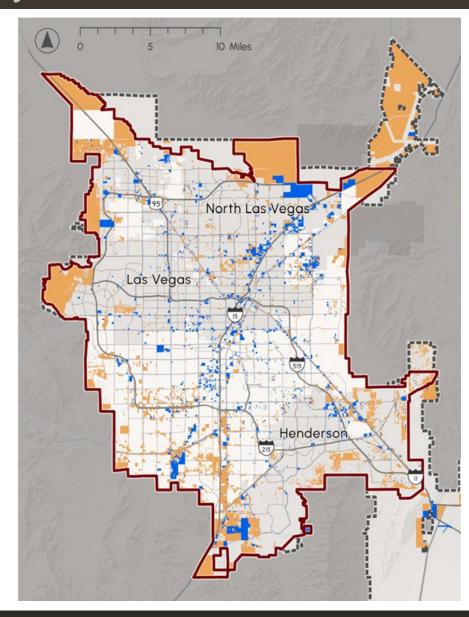
- Analysis of all vacant land developed for housing
 - ✓ Single-family constitutes 91% of acres developed to-date
 - ✓ Single-family development exceeds multi-family by 881%
 - ✓218% more units per acre on multi-family vs. singlefamily parcels

Figure 8: Single-Family vs. Multi-Family Development



RTC Underutilized Lands Inventory¹

- Main Findings / Assumptions
 - √69,300 Vacant Acres
 - ✓ Slope <15% (Commercial)
 - ✓ Slope <25% (Residential)



Population Growth & The Wage-Rent Tradeoff

- Real Estate Fundamentals
 - 1. Adding jobs requires adding new private & public job centers
 - 2. Adding businesses requires additional commercial properties for lease

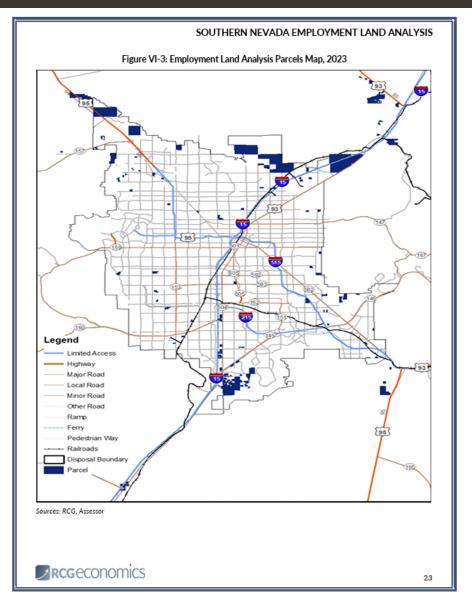


Population Growth & The Wage-Rent Tradeoff

- Economic Fundamentals
 - 1. Housing Costs: Absent <u>residential development</u>: population growth increases housing demand, leading to an imbalance
 - ✓Increases in housing demand = *upward pressure on* rents
 - 2. Wages: Absent <u>commercial development</u>: population growth increases labor supply, again leading to an imbalance
 - ✓ More people looking for work = *downward pressure on* wages
- Accommodating growth but maintaining job-housing balance requires residential & commercial real estate development
- Challenge to CRE development: parcel size

Employment Land: RCG Economics (2023)1

- Slope assumptions for CRE
- Parcel sizes suitable for CRE
- Main Findings
 - 1. 2023: 16,400 acres
 - 2. Mid-scenario job growth targets result in a 470-acre shortage in 2030

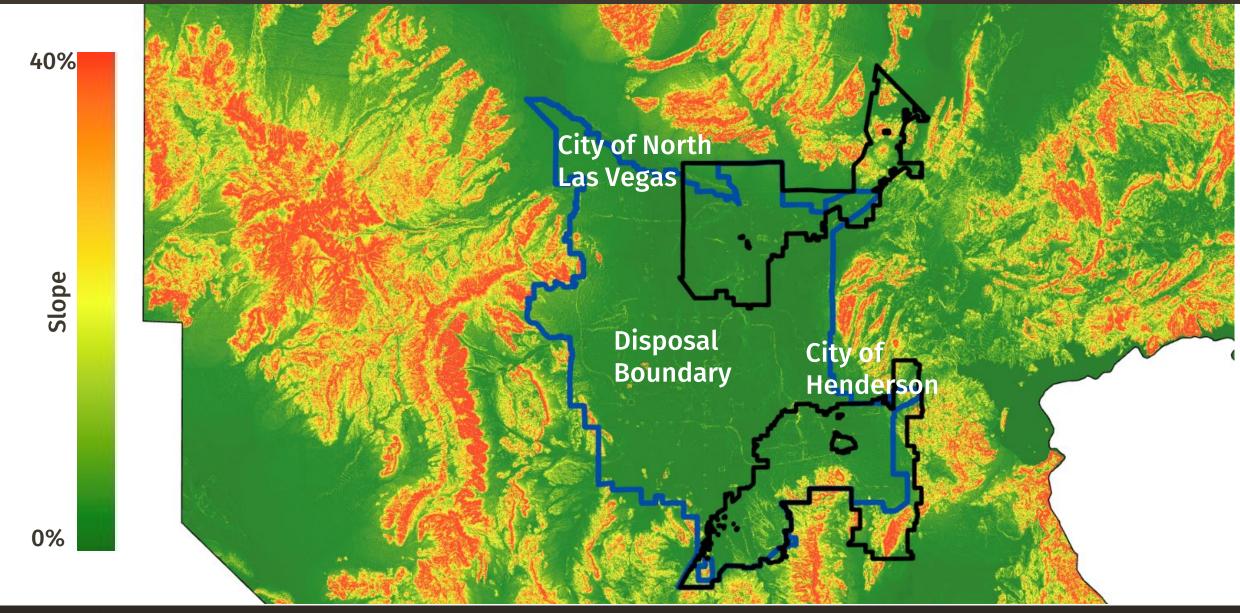


Southern Nevada 10-year Population Projections¹

- UNLV's Center for Business & Economic Research
 - √+380,000 people
- Land needed for growth & resilience
 - 1. Housing
 - 2. Jobs
 - 3. Parks
 - 4. Schools
 - 5. Libraries
 - 6. Public Safety
 - 7. Other

- Contextualizing Population Growth
 - ✓ North Las Vegas = 294,034 people (ACS 2024)
 - ✓ City of Henderson = 350,020 people (ACS 2024)
- Visualize jurisdictional boundaries in relation to the disposal boundary

Southern Nevada 10-year Population Projections¹



Job-Housing Balance: Where We Are1

- Requirements to afford a median-priced home
 - √\$119,012/year
 - √ \$57.22/hour (single-earner)
 - √ \$28.43/hour (dual-earner)
- Percent of occupations meeting these thresholds in Southern Nevada
 - √ 6.1% (single-earner)
 - √ 46.6% (dual-earner)
- Median Household Income
 - ✓ All households \$80,028/yr.
 - ✓ Existing Homeowners \$100,828/yr.
 - ✓ Existing Renters \$59,120/yr.

Concluding Remarks & Future Research

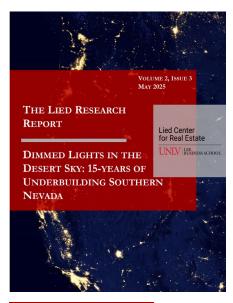
1. Vacant Land

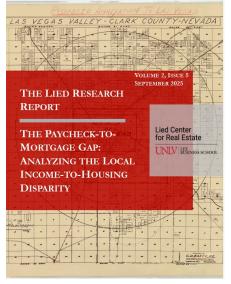
- ✓ Continued focus on land requirements interpreted through the lens of job-housing balance
- ✓ Continued push for flexible-modeling approaches (parcel filters)
- 2. Vacant Land Costs / Prices
 - ✓ Estimated linkage between land supply & land price
- 3. Infill opportunities & challenges
- 4. Tethering real estate strategies to economic development strategies & goals
 - ✓ Main insight: housing demand moves in conjunction with population & employment growth

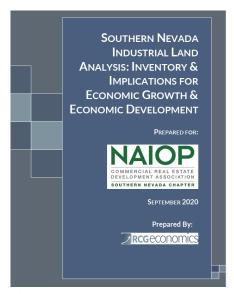
5. Local Government

- ✓ Review current public policies, practices & management of real estate holdings
- 6. Vacant Land Costs/Prices
 - ✓ Estimated linkage between land supply & land price
 - ✓ Land price, socio-economic disparities & overall quality of life
- 7. Infill opportunities & challenges
- 8. Review of local regulations
- Review of SNPLMA's relevance in 2025& Beyond

Previous Studies (Click to Access)

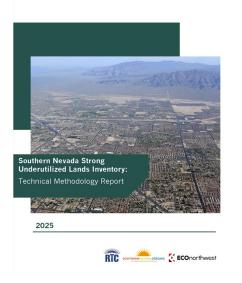












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