PARTNERSHIP OVERVIEW FY26

FY26 OVERVIEW

The past twelve months have been a transformational time for the Las Vegas Global Economic Alliance. The organization **welcomed a new President & CEO;** assisted in the **location or expansion of 22 companies**, compared to 12 companies in FY25 **- nearly doubling impact year over year;** and **completed a 3-Year Strategic Plan** that will guide the organization's strategy through FY29. LVGEA also successfully hosted the Accredited Economic Development Organization AEDO peer review process and **retained its formal AEDO designation** - one of only 94 economic development organizations worldwide to hold this distinction. The Economic Developers Advisory Council convenings were accelerated to a **monthly cadence to strengthen municipal and state alignment**. A Memorandum of Understanding with the Economic Development Authority of Western Nevada (EDAWN) formalized statewide collaboration to **launch the Nevada Economic Developers Association**. In FY26, LVGEA strengthened its governance, improved operational rigor, accelerated business development results, and elevated the region's business brand—laying the groundwork for critical next steps.

CLARK COUNTY DEAL ACTIVITY

	CYTD	FY26
Total Active Deals		20
New Deals	11	23
Potential Capital Investment	$361M	$512M
Potential Jobs	654	1,144
Potential Average Wage	$54.11	$54.11
Potential Square Footage	397K	532K

LVGEA TOTAL DEAL ACTIVITY

	CYTD	FY26
Total Active Deals		67
New Deals	51	88
Potential Capital Investment	$1.77B	$4.98B
Potential Jobs	6,210	6,910
Potential Average Wage	$33.90	$33.90
Potential Square Footage	3.96M	5.72M

WORKFORCE DEVELOPMENT PROGRAMS

165 Total Companies Connected With

65 UCC Companies Connected With

$774,833 Total Workforce Grants Awarded

$359,291 UCC Workforce Grants Awarded

LVGEA ACTIVITIES OVERVIEW

	FY26
Trade Shows Attended	9
Out-of-Market Visits	2
Site Selector Conferences Attended	3
Site Selectors Connected With	25
Site Selectors Participating in FAM Tours	10
LVGEA Events Hosted	23

FY27 PARTNERSHIP OPPORTUNITIES

As LVGEA enters FY27, LVGEA will continue to build upon the groundwork laid throughout FY26. With a newly completed 3-Year Strategic Plan, LVGEA will dive headfirst into **strategically targeting companies in our newly refined target industries**. As part of this work, LVGEA will continue to partner with your team on conferences, trade shows, and market visits to expand Southern Nevada's reach. The **Economic Development Advisory Council (EDAC)** will continue a monthly cadence of meetings and **hold its first retreat in August 2026**. The goal of this retreat will be to develop additional partnership opportunities for FY27, increase cross-collaboration, and continue to build better relationships amongst economic development partners. In addition, as we approach the 2027 Legislative Session, LVGEA will engage the newly formed **Nevada Economic Developers Association (NEDA) to leverage and advance policy priorities**. With strong input from the community, Southern Nevada will publish an updated Comprehensive Economic Development Strategy in late-2026. Finally, LVGEA will continue to regularly host regional convenings and events such as **Perspective and State of Economic Development.**

Upcoming LVGEA Events

SOURCE: LVGEA INTERNAL DEAL FLOW TRACKING DATABASE AND CLIENT INFORMATION.

**NOTE: Return on Investment is based off of 1-Year Economic and Fiscal Impact from the Regional Project Assessment System (RPAS) model as compared to FY26 Clark County investment in LVGEA.*

COMMUNITY RETURN ON INVESTMENT OVERVIEW

REGIONAL ANNOUNCEMENTS

22
Total Announced Projects

$389M
New Capital Investment

$39.83
Average Hourly Wage

1,275
New Jobs Created

$860.4M
2-year Economic Impact

$35.9M
2-year Fiscal Impact

UNINCORPORATED CLARK COUNTY ANNOUNCEMENTS

6
Total Announced Projects

$74.6M
New Capital Investment

608
New Jobs Created

$9.76M
2-year Local Tax Impact

$39.73
Average Hourly Wage

$391M
2-year Economic Impact

RETURN ON INVESTMENT

The following statistics highlight the 1 year return on investment to the community based on Clark County's annual investment of $50,000.

$2,616
In New Economic Activity for Every $1 Invested in LVGEA

$62.91
In New Local Tax Revenue for Every $1 Invested in LVGEA

$694.02
In New Payroll for Every $1 Invested in LVGEA

$511.26
In New Household Spending for Every $1 Invested in LVGEA

Source: RPAS Economic Impact model and IMPLAN, 2025.

11
SITE SELECTION CONSULTANTS ATTENDING TWO LOCAL FAM TOURS
$60K VALUE

3
NEW DATA TOOLS DEPLOYED TO SUPPORT BUSINESS ATTRACTION
$30K VALUE

15+
TRADE SHOWS, MARKET VISITS OR HOSTING EVENTS FOR LEAD GENERATION AND BRANDING
$75K VALUE

11
CONVENINGS OF THE ECONOMIC DEVELOPERS ADVISORY TASK FORCE FOR COLLABORATION & DEAL COMMUNICATION
PRICELESS!