

AGENDA ITEM DEVELOPMENT REPORT

OFFICE OF THE COUNTY MANAGER
CLARK COUNTY, NEVADA

AIDR No.: 3743

KEVIN SCHILLER
County Manager

Date:11/13/2024

Agenda Date: 12/03/2024

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Chief Financial Officer

Originating
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Issue:

**NOTIFICATION FOR
SELECTION AND AWARD**

Subject/Title:

RFP 606590-23 Medical Services

Recommended Action:

Approve and ratify the selection, and the contract of FirstMed Health and Wellness Center, for RFP No. 606590-23, for Medical Services.

Summary:

On September 5, 2023, Request for Proposal (RFP) No. 606590-23 was advertised on the Clark County Purchasing website and in the Las Vegas Review Journal. Proposals were requested for medical services in two categories. The first category is nursing services, and the second category is medical and dental services.

Proposals were received from the following firms in the nursing services category: FirstMed Health and Wellness Center (NBE), Foundation for Positively Kids, A Non-Profit Corporation (NBE), Syra Health Corporation (MBE), Tryfacta Inc. (NBE), ATC Healthcare Services, LLC (NBE), Adelphi Medical Staffing (NBE), Bamboo Family Clinic LLC (MBE), Kupplin Worldwide LLC (MBE).

Proposals were received from the following firms in the medical and dental services category: FirstMed Health and Wellness Center (NBE), Foundation for Positively Kids, A Non-Profit Corporation (NBE), Tryfacta, Inc. (NBE) and Adelphi Medical Staffing (NBE).

An Ad-Hoc Committee comprised of 3 individuals from Clark County Family Services reviewed and evaluated the proposals. After the evaluation, the Ad-Hoc Committee ranked the firms in the following order for nursing category: FirstMed Health and Wellness Center, Foundation for Positively Kids, A Non-Profit Corporation, Syra Health Corporation, Tryfacta Inc., ATC Healthcare Services, LLC, Adelphi Medical Staffing, Bamboo Family Clinic LLC, Kupplin Worldwide LLC. For the medical and dental services category, the firms ranked as follows: FirstMed Health and Wellness Center, Foundation for Positively Kids, A Non-Profit Corporation, Tryfacta Inc. and Adelphi Medical Staffing.

Subsequent to the evaluation of the written proposals, 2 firms were selected for oral presentations. After the oral presentations, the Ad-Hoc Committee ranked these short-listed firms in the following order: FirstMed Health and Wellness, and Foundation for Positively Kids, A Non-Profit Corporation.

The Ad-Hoc Committee recommends the selection of, and the Contract with FirstMed Health and Wellness Center.

The Contract is for medical services (nursing, medical and dental services) for the children and youth in the custody of the Clark County Family Services.

The following are the pertinent provisions of the Contract:

The term of the Contract is from December 1, 2024 through June 30, 2027, and includes the option to renew for 4, one-year periods.

Includes the option to increase the award amount up to 5% for possible price increases for renewal terms.

Included the County's option to terminate for cause, convenience or default and suspend the Contract with advance written notice.

The recommendation of award is in accordance with NRS 332.115.1 (b), the competitive bidding process is not required as the services to be performed are professional in nature. Pursuant to internal policies and procedures, Clark County solicited these services through the RFP process.

FirstMed Health and Wellness Center currently holds a Clark County Business License.



KEVIN SCHILLER
County Manager

ATTACHMENT 1
RFP 606590-23 Medical Services
Evaluation Summary – Written

CATEGORY: NURSING SERVICES									
Provider	Evaluator A	Evaluator B	Evaluator C	Subtotal	Cover Letter	Local	Compliance	Average Score	Ranking
FirstMed Health and Wellness Center	68	80	72	73	Pass	5	5	83	1
Foundation for Positively Kids	54	50	65	56	Pass	5	2	63	2
Syra Health Corporation	56	54	56	55	Pass	0	5	60	3
Tryfacta, Inc.	45	48	47	47	Pass	5	5	57	4
ATC Healthcare Services , LLC	50	45	47	47	Pass	0	5	52	5
Adelphi Medical Staffing	47	48	41	45	Pass	0	5	50	6
Bamboo Family Clinic LLC	45	38	44	42	Pass	5	5	52	7
Kupplin Worldwide LLC	25	25	43	31	Pass	0	5	36	8
CATEGORY: MEDICAL AND DENTAL SERVICES									
Provider	Evaluator A	Evaluator B	Evaluator C	Subtotal	Cover Letter	Local	Compliance	Average Score	Ranking
FirstMed Health and Wellness Center	82	77	70	76	Pass	5	5	86	1
Foundation for Positively Kids	56	49	63	56	Pass	5	2	63	2
Tryfacta, Inc.	50	44	47	47	Pass	5	5	57	3
Adelphi Medical Staffing	52	43	38	44	Pass	0	5	49	4

ATTACHMENT 2
RFP 606590-23 Medical Services
Evaluation Summary – Oral Presentation

CATEGORY: NURSING SERVICES					
Provider	Evaluator A	Evaluator B	Evaluator C	Average Score	Ranking
FirstMed Health and Wellness Center	82	91	71	81	1
Foundation for Positively Kids	65	58	64	62	2

CATEGORY: MEDICAL AND DENTAL SERVICES					
Provider	Evaluator A	Evaluator B	Evaluator C	Average Score	Ranking
FirstMed Health and Wellness Center	81	89	85	85	1
Foundation for Positively Kids	68	60	67	65	2

ATTACHMENT 3
RFP No. 606590-23 Medical Services
Description of Ad-Hoc Committee

Evaluator A:

Evaluator A has served in various roles for the Department of Family Services such as a Registered Nurse, Nurse Case Manager and Medical Services Administrator performing professional nursing work in support of Clark County programs and services; evaluations of clients to either be placed in group home or long-term care facilities under the social service system of children and youth under the jurisdiction of the court. Evaluator A established professional partnerships with community providers in ensuring the foster children have access to quality healthcare and mental health services.

Evaluator B:

Evaluator B has been a licensed Registered Nurse since 2005 and has worked in various nursing roles such as Critical Care Staff Nurse, Correctional Nurse and Charge Nurse Positions. This evaluator began working for the Department of Family Services in 2012.

Evaluator C:

Evaluator C has served as a foster parent for nine years. Evaluator has also worked for Department of Family Services for six years.