

AGENDA ITEM DEVELOPMENT REPORT

OFFICE OF THE COUNTY MANAGER
CLARK COUNTY, NEVADA

AIDR No.: 3697

YOLANDA T. KING
County Manager

Date: 8/15/2022 Agenda Date: 9/20/2022

JESSICA L. COLVIN
Chief Financial Officer

Originating
Department: Administrative Services / Purchasing

KEVIN SCHILLER
Deputy County Manager

Contact/Ext: Ashley Peterson 702-455-1171

LES LEE SHELL
Deputy County Manager

Issue: NOTIFICATION OF SELECTION AND
AWARD

RANDALL J. TARR
Deputy County Manager

JEFFREY M. WELLS
Deputy County Manager

Subject/Title:

Core Medical & Support Services for HIV

Recommended Action:

Approve the selection of and Contract awards with Access to Healthcare Network, Inc., Aid for AIDS of Nevada, Inc., AIDS Healthcare Foundation, Community Counseling Center, Community Outreach Medical Center, Dignity Health, Golden Rainbow of Nevada, Inc., John Phoenix APRN PLLC dba Huntridge Family Clinic, Impact Exchange, North Country Healthcare, Inc., and Interlocal Agreements with Board of Regents of Nevada System of Higher Education, University of Nevada Las Vegas (UNLV) School of Dental Medicine (SDM), Nye County, Southern Nevada Health District (SNHD), and University Medical Center of Southern Nevada Wellness Center for the categories of services listed in the attached Ranking Summary Sheet for the Conceptual Treatment of Project Work Plan Categories for RFQ No. 606010-21, for Core Medical & Support Services for HIV/AIDS Infected & Affected Clients, contingent upon submission of the required insurance; and authorize the Chief Financial Officer or her designee to sign the Contracts; or take other action as appropriate. (For possible action)

Summary:

On March 3, 2022, Request for Qualification (RFQ) No. 606010-21 was advertised on the Clark County Purchasing website and in the Las Vegas Review Journal. Submittals were requested for qualified firms to provide medical, core and support services for HIV/AIDS infected and affected clients in the Las Vegas area.

Submittals were received from the following firms: Access to Healthcare Network, Inc., (NBE), Aid for AIDS of Nevada, Inc., (NBE), AIDS Healthcare Foundation (NBE), AE Insurance, LLC dba American Exchange (LBE), Board of Regents of Nevada System of Higher Education, University of Nevada Las Vegas (UNLV) School of Dental Medicine (SDM) (NBE), Community Counseling Center (NBE), Community Outreach Medical Center (NBE), Dignity Health (NBE), Equality Project dba Henderson Equality Center (NBE), Golden Rainbow of Nevada, Inc., (NBE), Horizon Ridge Wellness Clinic, Inc., (NBE), Impact Exchange (NBE), John Phoenix APRN, PLLC dba Huntridge Family Clinic (NBE), North Country Healthcare, Inc., (NBE), Nye County (NBE), Rogelio Machuca Family Medicine, PLLC (MBE), Southern Nevada AIDS Research & Education Society dba Nevada AIDS Research & Education Society NARES (NBE), Southern Nevada Health District (NBE), Sunrise Health Clinics, LLC (MBE), and University Medical Center of Southern Nevada Wellness Center (NBE).

An Ad-Hoc Committee comprised of 5 individuals from Clark County Social Service, City of Las Vegas Department of Neighborhood Services and State of Nevada's Office of HIV reviewed and evaluated the submittals. After the evaluation, the Ad-Hoc Committee ranked the firms in order found in the attached Ranking Summary for Conceptual Treatment of Project Work Plan Categories.

The Ad-Hoc Committee agreed that the Providers listed in the Ranking Summary attachment were the best qualified firm to be selected for the project.

Following is the evaluation criteria and associated point values:

Written Evaluation Criteria	Score
Cover Letter	Pass/Fail
Organizational Information	5
Quality Management	1
Experience	9
Financial Statement	30
Conceptual Treatment Questionnaire	45
Exhibit A Budget Form	5
Compliance with Clark County Standard Contract	5
Total Score	100


YOLANDA T. KING
County Manager

Attachment No. 1 Scoring Summary

5.1.1 Outpatient Ambulatory Health Services (OAHS)

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
AIDS Healthcare Foundation	81.3	89.4	84	90	36.5	76.24	5	5	86.24	1
Southern Nevada Health District	85.1	84.9	84.9	83.8	50.4	73.82	5	5	83.82	2
North County HealthCare	74	85.9	86.0	76.5	61.2	78.3	0	5	83.3	3
UMC Wellness Center	74.6	87.2	78	70.2	41.8	72.56	5	5	82.56	4
Henderson Family Clinic	71.7	86.1	78	72.8	42.2	71.56	5	2.5	79.06	5
Community Outreach Medical Center	49.7	81.5	78	88.5	34	66.34	5	6	76.34	6
Sunrise Health Clinic, L.L.C.	48.4	30.8	67.5	79.5	2.7	46.71	0	5	55.78	7

5.1.2 Oral Health Care (OHC)

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
UNLV Dental Health Clinic	78.4	85.9	64.8	38.1	70.6	71.64	0	5	81.64	1
UMC Wellness Center	65.6	77	88.2	24.3	67.2	66.96	5	5	76.96	2

5.1.3 Early Intervention Services (EIS)

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
AIDS Healthcare Foundation	82.8	84.0	81.8	80.0	10	79.9	0	5	86.9	1
DesertCare Health Center	74.6	77.9	83.9	46.9	72.3	72.12	5	6	82.12	2
Horizon Ridge HealthCare	76.5	77.4	73.0	77.5	74	77.14	5	76	76.24	3
UMC Wellness Center	102.0	75.5	77.2	26.0	15.2	64.26	5	76	74.26	4
Henderson Family Clinic	73.7	71.1	72.2	44	72.3	70.62	5	73	73.62	5
Impact Exchange	65.5	44	51.8	34.9	54	50.04	5	5	60.04	6
Henderson Equality Center	21.3	15.2	53.4	32.4	66.7	37.8	0	5	47.8	7
Horizon Ridge Wellness Clinic	22.8	32.8	34.2	45.8	45.7	36.22	5	5	46.22	8

5.1.4 Health Insurance Premium & Cost Sharing Assistance (HIP-CS) for Low Income Individuals

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
Access to Healthcare Network	84.5	89.9	80.4	73.8	54.8	76.68	5	5	86.68	1
North Country HealthCare	80	89.4	80.9	88.5	53.4	80.24	0	5	85.24	2
Service Health Center, LLC	45.4	51.5	42.8	79.5	37.2	45.28	5	5	55.28	3
American Exchange	26.1	10.2	0.8	41.2	32.4	23.94	0	5	28.94	4

5.1.5 Medical Nutrition Therapy (MNT)

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
Dignity Health St. Rose Dominican	84.3	89.9	80.9	70.1	47.5	79.3	5	5	84.3	1
Access to Healthcare Network	78.2	79.9	70.2	54.8	73.6	75.24	5	5	85.24	2
Southern Nevada Health District	73.6	78.6	70.9	46.9	72.3	75.12	5	5	83.12	3
Aid For AIDS Of Nevada	64.6	50.9	82.5	55.3	54	68.16	5	5	76.66	4
Horizon Ridge Wellness Clinic	23.8	33.5	78	67.3	66.7	55.16	5	5	61.16	5

5.1.6 Mental Health Services (MHS)

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
Southern Nevada Health District	57.2	54.4	58.8	72.3	50.4	70.64	5	5	86.64	1
Community Counseling Center	80.1	80	89.8	70.3	42	76.04	5	5	86.04	2
Sierra Ridge Wellness Center	22.8	31	78	70.2	76.2	63.16	5	5	70.06	3
Sunrise Health Clinics, LLC	15.1	15.9	56.7	51	56.7	57.0	5	5	67.4	4

5.1.7 Substance Abuse Outpatient Care (SA)

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
Community Counseling Center	60	48	53.8	42.6	63.1	72.92	5	5	82.92	1
Southern Nevada Health District	63.6	80.4	79.8	81.3	70.3	80.72	5	5	79.72	2
Impact Exchange	37	40	55.7	39.5	55	45.04	5	5	53.04	3
Medusa Family Medicine	18.6	9.8	29.3	34.9	51.3	28.78	5	5	36.78	4

5.1.8 Medical Case Management (MCM), Including Treatment Adherence Services

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
Access to Healthcare Network	89.4	89.4	89.9	76.5	53.8	79.8	5	5	89.8	1
AIDS Healthcare Foundation	72.8	80.4	88.9	90	50.4	76.5	5	5	86.5	2
Southern Nevada Health District	78.6	89.9	89.9	70.3	46.8	75.06	5	5	85.06	3
Dignity Health - St. Rose Dominican	62.9	84.4	80	67.5	56.8	74.72	5	5	84.72	4
North Country HealthCare	79.8	84.9	85.4	88.5	52.9	79.14	0	5	84.04	5
Aid For AIDS Of Nevada	60.1	66.9	83.9	54	55.3	69.84	5	5	79.84	6
Community Outreach Center	54	60	85.8	73.8	38.5	65.42	5	5	78.42	7
Horizon Ridge Wellness Center	75.8	77.5	76.5	66.7	41.8	68.12	5	5	76.12	8
Nye County	73.1	78	89	61.2	28.6	65.98	5	5	75.98	9
Community Outreach Medical Center	40.7	59	78	65.8	34	62.5	5	5	75.5	10
Horizon Ridge Wellness Clinic	31.8	55.4	73.5	70.2	67.6	59.74	5	5	69.74	11
Huntridge Family Clinic	51.7	65.1	73.5	70.3	44.2	60.96	5	2.5	68.46	12
Southern Nevada AIDS Research and Education Society	39.3	48.5	58.5	45.7	32.2	44.84	5	5	54.84	13
Summa Health Clinics, LLC	45.4	64.8	58.5	67.5	36.7	44.56	5	5	54.58	14
Midwest Health Center	29.2	32.7	81	70.3	33.4	40.94	5	5	50.94	15

5.2.1 Emergency Financial Assistance (EFA)

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
North Country HealthCare	79	81.1	88.4	88	69.8	81.86	0	5	83.86	1
Golden Rainbow	73.8	15.4	28.5	71	12.7	52.4	5	5	74.5	2
Access to Healthcare Network	40.8	67.4	72.2	71.8	70.8	65.72	5	5	73.72	3
Huntridge Family Clinic	55.2	75.1	83.8	71.2	70.3	64.54	5	2.5	72.54	4
Community Outreach Medical Center	58.2	75.0	48.9	54	35.6	60.8	5	5	70.8	5
Nye County	65.8	81.5	53.9	26.6	45.7	55.06	5	5	65.06	6
Summa Health Clinics, LLC	34.4	17.8	46	36.7	67.5	40.48	5	5	50.48	7

5.2.2 Food Bank/Home Delivered Meals (FB/HDM)

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
Dignity Health - St. Rose Dominican	80.9	89.9	89.9	67.5	58.8	77.4	5	5	87.4	1
North Country HealthCare	89	89.9	89.9	90	52.9	82.34	0	5	87.34	2
Access to Healthcare Network	54.4	79.4	74.9	76.5	53.8	67.8	5	5	77.8	3
Henderson County	63.1	86	89	49.2	28.6	67.18	5	5	77.18	4
Aid For AIDS Of Nevada	48.6	82.4	70.2	52	55.3	62.52	5	5	73.54	5
Huntridge Family Clinic	72.7	57.8	66.5	72.3	44.2	63.26	5	5	73.26	6
Horizon Ridge Wellness Clinic	12.8	60.4	76.1	66.7	67.6	56.76	5	5	66.76	7
Sunrise Health Clinics, L.L.C.	54.4	22.8	73.2	69	36.7	51.22	5	5	61.22	8
Henderson Equality Center	55.5	18.2	74.2	76.3	38.4	56.14	5	5	49.14	9

5.2.3 Health Education/Risk Reduction (HE/RR) -

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
Dignity Health - St. Rose Dominican	89.9	89.4	89.4	58.8	67.5	79	5	5	89	1
Access to Healthcare Network	89.1	74.4	89.4	53.8	76.5	76.44	5	5	86.44	2
Golden Rainbow	76.8	83	85.5	53	77.3	74.2	5	5	74.2	3
Aid For AIDS Of Nevada	70.1	15.9	83.9	55.9	52	69.44	5	5	79.44	4
Community Outreach Clinical Center	79.7	73.5	79.0	34	56.3	56.78	5	5	66.78	5
Sunrise Health Clinics, L.L.C.	44.4	24.8	78.2	36.7	67.5	48.72	5	5	56.52	6
Henderson Equality Center	55.5	15.4	72.8	31.4	50.8	44.21	5	5	54.21	7

5.2.4 Medical Transportation (MT)

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
North Country HealthCare	89	89.9	89.9	90	89	82.34	5	5	87.34	1
Access to Healthcare Network	71.9	89.9	80.9	76.5	84.3	74.7	5	5	84.7	2
Aid For AIDS Of Nevada	74.1	86.9	83.9	82	50.4	68.46	5	5	79.46	3
AIDS Healthcare Foundation	64.8	64.9	84.9	86.5	36.5	67.52	5	5	77.52	4
Horizon Family Clinic	51.7	71.6	70.9	70.9	34.3	61.36	5	5	71.36	5
Nye County	74.1	81	82.8	47.7	28.6	58.54	5	5	88.84	6
Impact Exchange	73	47	62.3	75	29.5	57.06	5	5	67.06	7
Community Outreach Medical Center	39.2	51	48.9	35.5	34	46.72	5	5	61.72	8
Sunrise Health Clinics, L.L.C.	43.4	18.3	39.5	67.5	36.7	44.25	5	5	54.28	9

5.2.5 Psychosocial Support Services (PSS)

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
Digital Health + EI Rock Center Inc.	88.2	89.4	81.9	88.3	69	79	5	5	89	1
Community Counseling Center	80	79	86.8	45	73.8	73.34	5	5	83.34	2
North Country HealthCare	74.8	52.8	75.8	55.4	57.5	70.54	5	5	78.54	3
Community Outreach Medical Center	49.7	80	68	34.6	35.0	63.8	5	5	73.6	4
Horizon Family Clinic	61.7	26.6	13	24.0	24.3	37.1	5	5	53.1	5
Horizon Rehabs & Health Clinic	33.2	24.4	81.6	64.2	68.7	55.46	5	5	65.46	6
Sunrise Health Clinics, L.L.C.	33.8	25.1	10	37.2	67.5	49.38	5	5	59.38	7

5.2.6 Linguistic Services (LS)

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
Community Outreach Medical Center	38.7	40.1	74	15.6	34	54.52	5	5	64.52	1

5.3 Minority AIDS Initiative (MAI/HERR) Health Education/Risk Reduction

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
Sunrise Health Clinics, L.L.C.	44.4	12.8	70.5	37.7	67.5	46.58	5	5	56.58	1

5.3 Minority AIDS Initiative (MAI/MCM) - Medical Case Management Including Treatment Adherence Services

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
Access to Healthcare Foundation	73.0	69.9	80.4	54.3	76.5	71	5	5	81	1
AIDS Healthcare Foundation	62.3	54.9	57.4	50.9	90	63.1	5	5	73.1	2
Community Outreach Medical Center	30.7	66.5	73.5	34	85.8	50.9	5	5	69.9	3
Horizon Ridge Wellness Clinic	21.8	53.4	73.4	57.3	68.7	54.02	5	5	64.02	4
Aid For AIDS Of Nevada	37.1	38.9	44.4	55.3	54	45.04	5	5	55.04	5

5.3 Minority AIDS Initiative (MAI/OAHS) Outpatient/Ambulatory Health Services

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
AIDS Healthcare Foundation	61.8	44.9	59.9	90	42	65.72	5	5	75.72	1
Community Outreach Medical Center	49.7	61	76	85.6	35	61.9	5	5	71.9	2
Machuca Family Medicine	39.6	10.3	41.6	81.1	50	55.36	5	5	65.36	3

5.3 Minority AIDS Initiative (MAI/PSS) Psychosocial Support Services

Scoring Summary

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
Community Outreach Medical Center	30.7	17.9	22.5	41.8	54	50.2	5	5	62.2	1
Sunrise Health Clinics, L.L.C.	44.4	17.9	74.1	69	67.5	48.9	5	5	56.9	2

Attachment No. 2
Ad-hoc Committee

Evaluator A – Has devoted her career to the human services field for more than 20 years. Her experience has taken her to many settings including community-based drug prevention programs, psychiatric inpatient, group homes, substance abuse treatment, homeless services, suicide prevention, community coalitions and local government. She has served in many direct service and administrative roles including mental health technician, youth mentor, recreation therapy worker, substance abuse counselor, agency and program leadership, program development, grants management, training & facilitation, and accreditation & compliance. She holds a Master's Degree in Social Work with a concentration Management and Community Practice.

Currently, she is an Assistant Manager at Clark County Social Service and serves as the Project Director for the Ryan White Part A and Ending the HIV Epidemic grants where she leads a team of seven paid staff, 10+ vendors and 17 subrecipients to deliver and continuously improve services to people with HIV across the TGA. She has been on the Board of Directors for the Nevada Coalition for Suicide Prevention since 2012 and has been teaching in UNLV's School of Social Work since 2018.

Evaluator B – Has worked in the field of grants management and program development for 30 years. His experience has allowed him the opportunity to manage and develop a variety of health, educational and social service programs for universities, governmental agencies, tribal groups and non-profit organizations in Washington, Alaska, and Nevada. Currently he holds the position of Management Analyst II overseeing the monitoring and compliance of the Clark County Office of HIV Ryan White Program. He has served on various community boards including the Tri-County Transportation Commission, Spokane County Substance Abuse Board and appointed to the Washington State Commission on Hispanic Affairs. He is also a Veteran of the United States Air Force.

Evaluator C – She is the Fiscal Coordinator for the State of Nevada's Office of HIV. She currently prepares, monitors, and maintains the Ryan White Part B Program, Nevada Medication Assistance Program and Housing Opportunities for Persons with AIDS (HOPWA) biennial budgets; while projecting future costs; and monitoring fiscal transactions to ensure expenditures follow Federal, State and department regulations and budgetary limits. She also conducts fiscal comparisons; compiles and analyzes data; prepares and presents reports summarizing study results/conclusions; and makes recommendations regarding fiscal procedures. She assists with preparing grant applications to secure federal funding for State and/or State sponsored programs. She works with the program manager and staff to review and evaluate proposals submitted by organizations for program funding; provides guidance and technical assistance to service providers to ensure fiscal operations comply; oversees grants management, program planning, interpretation and analysis of fiscal regulations.

Evaluator D – She is a Grant Program Coordinator at the City of Las Vegas Department of Neighborhood Services. She administers the Housing Opportunities for Persons with AIDS (HOPWA) grant, and oversees the management, operation, and capacity of several project sponsors responsible for the implementation of the day-to-day activities of the program. The City of Las Vegas currently serves as a pilot for the HUD's HOPWA Program Racial, Gender, and LGBTQ Equity Initiative. She also serves as a member of the Southern Nevada Homelessness Continuum of Care board, and the Las Vegas Ryan White Part A Planning Council.

Evaluator E – She is committed to building capacity within the Las Vegas community, by providing training and technical assistance to community providers and partners. She began her career in social work 11 years ago gaining experience providing direct service to diverse populations in need. Currently she is a Management Analyst for the Office of HIV at Clark County Social Service, committed to serving individuals who have been impacted by HIV and educating the community to limit new infections. She is a proud and active member of Sigma Gamma Rho Sorority, Inc, whose mission is to enhance the quality of life for individuals through community service, civil and social action.