

**FISCAL DIRECTIVE NO. 6  
ATTACHMENT C  
JUSTIFICATIONS FOR COMPETITIVE BIDDING EXCEPTION**

DATE: 3/04/2021
DEPARTMENT: Public Works
DEPARTMENT CONTACT NAME: Kaizad J. Yazdani
TELEPHONE NUMBER: (702) 455-2992

CONSULTANT/AGENCY/SUPPLIER: Valmont Industries, Inc.
CONTACT NAME AND TITLE: Sean Gallagher, Director of Sales
PHONE, FAX AND EMAIL ADDRESS: (503) 339-6428, Sean.Gallagher@Valmont.com

CONTRACT TITLE: Purchase of Smart Poles	
ESTIMATED AWARD AMOUNT:	\$1,871,285
CONTRACT PERIOD OF PERFORMANCE (INCLUDING RENEWAL OPTIONS)	
TERM: 1 year	RENEWALS: None

**JUSTIFICATION FOR SELECTION OF CONSULTANT / AGENCY/SUPPLIER:**



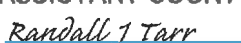
The County solicited and awarded a bid for smart poles to Valmont. During the course of that award, the wireless industry requested that the County redesign the smart poles that were specified in that bid, in order to better accommodate the new 5G wireless technology.

Currently, the first phase of the roadway project construction is due to be completed in September of 2021, and the contractor will need these poles to complete the project. Delays in getting these poles to the contractor for installation could increase the overall project cost to the County.

Valmont is a leader in smart pole technologies and has supplied many such poles to the wireless carriers for installation throughout the country. Valmont can provide a pole that meets all the current 4G and 5G technology needs for the 3 major wireless carriers.

This request for a competitive bidding exception is in accordance with Nevada Revised Statute 332.115.1 (s), contracts which by their nature are not adapted to award by competitive bidding, including the design of, and equipment and services associated with, systems of communication.

The Public Works Department's staff has reviewed the proposed costs and found them to be equitable for the work to be performed in the attached scope of work. I hereby submit this information for recommendation for a contract approved by the Board of County Commissioners or the authorized representatives, County Manager, Chief Financial Officer or Director of Aviation or their respective designated designees.

DEPARTMENT HEAD/MANAGER 	APPROVAL DATE: MARCH 4, 2021
PURCHASING AND CONTRACTS (Manager)  <small>Les Lee Shell (Mar 8, 2021 07:54 PST)</small>	APPROVAL DATE: Mar 8, 2021
ASSISTANT COUNTY MANAGER/CFO  <small>Randall J Tarr (Mar 8, 2021 16:49 PST)</small>	APPROVAL DATE: Mar 8, 2021









# Attachment C - Valmont Industries Inc

Final Audit Report

2021-03-09

Created:	2021-03-04
By:	Trudy Harper (tharper@clarkcountynv.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAeelyp2a-NJoxZE4c_Flg8oTvzqlQXXOm

## "Attachment C - Valmont Industries Inc" History

-  Document created by Trudy Harper (tharper@clarkcountynv.gov)  
2021-03-04 - 9:02:33 PM GMT- IP address: 198.200.132.41
-  Document emailed to Les Lee Shell (lls@clarkcountynv.gov) for signature  
2021-03-04 - 9:03:19 PM GMT
-  Email viewed by Les Lee Shell (lls@clarkcountynv.gov)  
2021-03-08 - 3:54:42 PM GMT- IP address: 45.41.142.94
-  Document e-signed by Les Lee Shell (lls@clarkcountynv.gov)  
Signature Date: 2021-03-08 - 3:54:57 PM GMT - Time Source: server- IP address: 198.200.132.41
-  Document emailed to Randall J Tarr (rtarr@clarkcountynv.gov) for signature  
2021-03-08 - 3:54:59 PM GMT
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2021-03-09 - 0:48:30 AM GMT- IP address: 64.137.104.254
-  Document e-signed by Randall J Tarr (rtarr@clarkcountynv.gov)  
Signature Date: 2021-03-09 - 0:49:14 AM GMT - Time Source: server- IP address: 198.200.132.41
-  Agreement completed.  
2021-03-09 - 0:49:14 AM GMT

