



Rural Alliance Advisory Committee (RAAC) Application

service integrity respect accountability excellence leadership

The RAAC consists of individuals that reside within a residential neighborhood with densities of 2 dwelling units per acre or less, areas designated with a rural neighborhood preservation overlay, or other spaces that are rural in nature and captured within the Clark County Master Plan. Members will offer input on issues that directly impact these areas. Members serve without compensation for two-year terms and attend regularly scheduled public meetings throughout the year.

Full Name: Alex Kleytman Phone Number: _____

Email Address: _____


Home Address: _____
Henderson NV 89002

Mailing Address: _____
Henderson NV 89002

Employer: All Western Insurance Inc Occupation: Insurance Broker

Note: This document and accompanying materials become public record once received by Clark County.

- To be eligible to serve, you must be a resident of a rural community as defined above. Before you continue, please indicate if you meet the eligibility requirements: Yes No
- Meetings will be held a minimum of four times per year, with the dates, times and locations to be determined by the new Committee.
If appointed, will you be able to attend meetings on a regular basis? Yes No
- Have you attended a Planning Commission or County Commission meeting? Yes No

- Have you attached the REQUIRED resume ? Yes No  Resume

For the following questions, please feel free to attach additional pages as necessary

List 3 issues impacting rural communities? X

1. Access to healthcare and other essential services.
2. Economic development and inadequate/limited infrastructure needs.
3. Availability of affordable housing.

Please list any boards or committees that you currently serve on: X

Mission Paradise Rural Alliance - President
Water Fairness Coalition - Vice President

Why are you interested in becoming a member of the RAAC? I am motivated to

serve on the RAAC to leverage my extensive experience in leadership and advocacy
within rural communities, ensuring sustainable development and preservation of rural
values. This role on the Committee represents a vital opportunity to advocate for and
implement policies that protect and promote the interests of rural residents.

I verify by my signature below that all statements made on this application, as well as attached information, are true and complete to the best of my knowledge. I understand that an electronic signature has the same weight and effect as a handwritten signature. I understand that an incomplete application or any modifications to this application will not be accepted or considered.

Alex Kleytman
Alex Kleytman (Apr 30, 2024 15:26 PDT)

Apr 30, 2024

Signature

Date

You can submit your application and resume/letter of interest by fax to 702-455-3558, by email to AdministrativeServices@ClarkCountyNV.gov or by mail to Attn: Clark County Administrative Services

Attn: Agenda Coordinator
500 S. Grand Central Pkwy, 6th Floor
Las Vegas, NV 89155

VALUE OFFER

- ✓ **Proactive partner and trusted advisor** to management, customers, and team members.
- ✓ **Outcome focused**, proven ability to identify and actualize valuable ideas.
- ✓ **Inspire a shared vision**, turning obstacles into opportunities for future growth and innovation.
- ✓ **Influential and 'roll-up-your-sleeves' leader**, translating strategy into action and delivering results

SELECTED CAREER HIGHLIGHTS | CHRONOLOGY

Allstate Insurance Inc, Henderson, NV
Provider of Allstate Insurance + Financial Services
Vice President of Sales

2006 – 2023

- **Accountable for retention, dedication, satisfaction, and relationship growth of client book of business.**
- **Responsible for managing P&L, business development and driving the overall business strategy for the team and client book of business to maximize business results – in strong collaboration with key service business partners.**
- **Created a culture of success**, managing sales team to achieve monthly/quarterly/yearly sales quotas, providing the path for agents to become agency owners, and securing 92% client retention rate —**the highest retention in the sales territory representing 650 basis points over the territory average.**
- **Achieved 117% (2021) and 110% (2022) of plan**, leading team through competitive and unpredictable market dynamics via strategic forecasting, effective team management, and client relationships enhancements —**earning recognition as Elite Agency status, strengthening client trust, and impacting organizational growth.**
- **Awarded Allstate Premier Financial Professional (2019)** based on outstanding financial acumen and client service reputation.
- **Exceeded targets 127% (2014) and 130% (2015)**, receiving the title of Homeowners Champion for the Southwest Region.
- **Honored as Southwest Region's Emerging Business Champion (2013)**, demonstrating innovative business development strategies, expert stakeholder relationship management, and marketplace agility —**molding business operations into robust entity with exceptional service levels and customer satisfaction.**
- **Repeatedly recognized year-over-year (2010 – 2012)**, ranking in the top 10% of nationwide market and solidifying agency's reputation for both client attraction and retention and receiving President's Conference Champion award.

Business Vision & Strategy

- **Poised agency for long-term success and viability, providing effective leadership, deliberative decision-making, embracing digital capabilities, and advancing business development initiatives.**

New York Board of Trade, New York, NY
A physical commodity futures exchange and wholly owned subsidiary of Intercontinental Exchange.
DERIVATIVE OPTION MARKET MAKER

2004 – 2006

Engaged in market-making activities for floor brokers and electronic trading through the NYBOT/ICE Hybrid system, executing capturing, and confirming trades while continuously updating pricing models and reconciling positions for P&L and risk assessment.

Facilitated trading and ensured opportunities were readily available for buyers and sellers to execute trades.

- **Tapped to serve as a member** of the NYBOT Technology Committee and Settlement Committee.

THOUGHT LEADERSHIP

President | Mission Paradise Rural Alliance | 2022 – Present

Spearheaded a coalition representing 700+ property owners and uniting them under a shared vision and objective —emphasizing the preservation of rural values and community integrity.

- **Built and maintained relationships with key stakeholders**, advocating for the consistent and transparent communication of development plans at all stages.
- **Established a partnership with local Councilman Jim Seebock** along with the City of Henderson Administration, focusing on the protection of Rural Neighborhood Preservation Areas.

Influential Leadership

- **Played a pivotal role in influencing the city council’s agenda, leading to the revision of Zoning Ordinance Amendment Development Code for more than 20 land uses, introducing compatibility standards, and setting criteria for local establishments within the Rural Neighborhood Overlay District.**

Vice President | Water Fairness Coalition, LLC | 2023 – Present

Serve as the primary liaison between the rural communities of Clark County and external stakeholders, including the legal team, the LVVWD, and other entities —advocating for the interests of rural communities in Clark County against the excess usage charges imposed by the Las Vegas Valley Water District (LVVWD).

- **Formulated and executed strategies** focused on rescinding recent legislation permitting Southern Nevada Water Authority to limit residential water usage, collaborating with WFC Board members.
- **Represented the interests of rural communities**, advocating position of the WFC at all discussions, negotiations, and legal gatherings associated with excess usage charges.

Awareness + Visibility

- **Raised awareness of issues impacting rural communities within Clark County to ensure a secure and fair water future, securing the funds necessary for public education campaign and high-quality legal team.**

Candidate for City Council Ward 1 | Henderson, NV | Jan 2023 – Apr 2023

Recognized the need for strong community leadership, garnering experience in launching a public campaign, engaging diverse groups, and advocating for community interest to affect change.

- **Elevated issues**, hosting and participating in town hall meetings and openly discussing community concerns.
- **Developed working relationships with local entities**, from community groups to officials, skillfully balancing diverse stakeholder interests and championing common ground.

EDUCATION

Bachelor of Science, International Relations | University of Wisconsin-Milwaukee, Milwaukee, WI

RAAC Application Form



Final Audit Report

2024-04-30


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|-----------------|--|
| Created: | 2024-04-30 (Pacific Daylight Time) |
| By: | Tanya Flanagan (tanyaf@ClarkCountyNV.gov) |
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"RAAC Application Form" History

 Web Form created by Tanya Flanagan (tanyaf@ClarkCountyNV.gov)
2024-03-28 - 10:17:29 AM PDT

 Alex Kleytman uploaded the following supporting documents:
 Resume
2024-04-30 - 3:26:18 PM PDT

 Web Form filled in by Alex Kleytman
2024-04-30 - 3:26:18 PM PDT- IP address: 97.181.144.115

 User email address verification waived
2024-04-30 - 3:26:20 PM PDT- IP address: 97.181.144.115

 Agreement completed.
2024-04-30 - 3:26:20 PM PDT



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