

AGENDA ITEM DEVELOPMENT REPORT

OFFICE OF THE COUNTY MANAGER
CLARK COUNTY, NEVADA

AIDR No.: 3714

KEVIN SCHLLER
County Manager

JESSICA L. COLVIN
Chief Financial Officer

ABIGAIL FRIERSON
Deputy County Manager

LES LEE SHELL
Deputy County Manager

Date: 8/15/2023

Agenda Date: 9/19/2023

Originating
Department: Finance/Purchasing AND Contracts

Contact/Ext: Scott Clark/Ext. 5807

Issue: Notice to Select and Award

Subject/Title:

RFQ No. 606513-23 ERP Tier 1 Professional Services

Recommended Action:

Approve the selection of, and the Contracts with Aspire HR, LLC, Ataway US, Inc., Effervescent Consulting, LLC, Enterprise Outcomes, Inc., Karma Consulting Inc., Larnell Allan Enterprises, Link Tech, LLC, dba Link Technologies, and Rimini Street, Inc., for RFQ No. 606513-23, for ERP Tier 1 Professional Services, contingent upon submission of the required insurance; and authorize the Chief Financial Officer or her designee to sign the Contract; or take other action as appropriate (For possible action)

Summary:

On March 8, 2023, Request, Request for Qualifications (RFQ) No. 606513-23 was advertised on the Clark County Purchasing website and in the Las Vegas Review Journal. Submittals were requested for ERP Professional Services.

Submittals were received from the following firms: American Unit Inc.(SBE), Aspire HR, LLC (LBE), Ataway US, Inc (LBE), Effervescent Consulting, LLC (WBE), Enterprise Outcomes, Inc. (NBE), EPI-USE (LBE), Gartner Inc. (LBE), Karma Consulting Inc. (LBE), Kyndryl (LBE), Inveniolsi (LBE), Larnell Allan Enterprises (MBE), Link Tech, LLC, dba Link Technologies (MBE), Phoenix Business Inc. dba Phoenix Business Consulting (MBE), Rimini Street (NBE), Sage Group Technologies, Inc. (MBE), and Sunshine Enterprise USA LLC (MBE). The submittal received from Right (MBE) was not evaluated because they had proprietary and confidential information in their submittal.

An Ad-Hoc Committee comprised of 8 individuals from Finance and Enterprise Resource Planning reviewed and evaluated the submittals. After the evaluation, the Ad-Hoc Committee ranked the firms in the following order: Phoenix Business Inc. dba Phoenix Business Consulting, EPI-USE, Sage Group Technologies Inc, Link Tech dba Link Technologies, LLC, Inveniolsi, Kyndryl, Larnell Alan Enterprises, LLC, Aspire HR, LLC, Effervescent Consulting LLC, Karma Consulting Inc, Enterprise Outcomes, Inc., Gartner Inc, Ataway US, Inc., Rimini Street, American Unit Inc, and Sunshine Enterprise USA LLC.

Subsequent to the evaluation of the written proposals, the Ad-Hoc Committee agreed Phoenix Business Inc. dba Phoenix Business Consulting, Sage Group Technologies Inc, Link Tech dba Link Technologies, LLC, Inveniolsi, Larnell Alan Enterprises, LLC, Aspire HR, LLC, Effervescent Consulting LLC, Karma Consulting Inc, Enterprise Outcomes, Inc., Ataway US, Inc., Rimini Street, Inc. were qualified firms selected for this project.

Inveniolsi, Phoenix Business Inc. dba Phoenix Business Consulting, and Sage Group Technologies, Inc. were selected, but were not able to get business licenses in time for inclusion in this agenda item. The contracts will be brought before the Board at a later date.

Contracts were not able to be negotiated with EPI-USE, Gartner Inc., and Kyndryl.

The selected firm will provide ERP Tier 1 professional services.

The recommendation of award is in accordance with NRS 332.115.1(b), the competitive bidding process is not required as the services to be performed are professional in nature. Pursuant to internal policies and procedures, Clark County solicited these services through the RFP process.

The following is the evaluation criteria and weighting of each section used by the evaluation team. All evaluators' scores were averaged.

Round 1 – Initial Evaluation

Criteria	Points
19. A. Cover Letter	N/A
19. B. Organization Information	5 pts
19. C. Experience	35 pts
19. D. Staff Qualifications, Staff Location and Availability	45 pts
19. E. Service Fees	10 pts
19. F. Compliance with COUNTY'S Design and Presentation Agreement	5 pts
19. G. Disclosure Form	N/A
Total	100



KEVIN SCHILLER
County Manager

RFQ NO. 606513-23 ERP TIER 1 PROFESSIONAL SERVICES
ATTACHMENT 1
Executive Summary

Supplier	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Evaluator F	Evaluator G	Evaluator H	Subtotal	Local Presence	Compliance with Standard Contract	Total	Rankings
					/ 5 pts	/ 35 pts	/ 45 pts	/ 10 pts	/ 5 pts		Pass/Fail	/ 100 pts	
Phoenix Business Inc.	81	90	90	88	83	61	79	90	82.75	0	5	87.75	1
EPLUSE	88	86	88	86	86	77	84	88	85.38	0	2	87.38	2
Sage Group Technologies Inc.	74	90	74	90	81	65	74	90	79.75	0	5	84.75	3
Link Tech, LLC	90	56	72	72	63	61	70	90	71.75	5	5	81.75	4
LSI Consulting	90	74	90	72	72	70	70	88	78.25	0	3	81.25	5
Kyndryl	79	81	74	72	72	63	63	72	72	0	1	73	6
Lamell Alan Enterprises, LLC	67	49	58	54	56	36	56	72	56.25	5	5	66.25	7
Aspire HR, Inc.	56	70	59	34	63	66	68	70	61	0	2	63	8
EFFERVESCENT CONSULTING LLC	38	61	61	70	61	45	61	72	58.63	0	4	62.63	9
Karma Consulting Inc.	56	56	51	70	56	70	36	56	56.38	0	5	61.38	10
Enterprise Outcomes, Inc.	58	56	49	52	45	38	47	40	48.13	5	5	58.13	11
Gartner Inc.	64	64	48	66	55	48	57	34	54.5	0	0	54.5	12
Ataway	58	65	47	70	56	24	54	18	49	0	3	52	13
Rimini Street	70	40	63	36	43	36	45	20	44.13	0	5	49.13	14
American Unit Inc.	31	38	49	18	38	26	40	18	32.25	0	5	37.25	15
Sunshine Enterprise USA LLC	18	18	32	18	18	39	25	18	23.25	0	5	26.25	16

**RFQ NO. 606513-23 ERP TIER 1 PROFESSIONAL SERVICES
ATTACHMENT 2
Ad-Hoc Committee Members**

- Evaluator A - 20 years of experience working with ERP systems at Clark County, Oracle, and HANA DBA experience in installing and maintaining databases. SAP BASIS technical install and configuration. Unix/Linux experience. Hands-on Technical experience working closely with consultants. Experience in evaluating consultants for ERP department.**
- Evaluator B - 23 years working with ERP systems, performing end user processing, system configuration, and issue resolution. Also, working in project management and customer service, selecting vendors, and working with consultants on project teams.**
- Evaluator C - 25 years of ERP implementation and support experience including:**
- **10 years of ERP Program Management directing a multi-country team of implementation staff (inclusive of both company staff and consultants)**
 - **15 years of ERP support management including Finance, Logistics, and Security areas supervising a team of internal staff and multiple consulting resources**
 - **Experience in both screening, interviewing, hiring, directing, and working with multiple and varied consulting resources during the above experience Previous Tier 1 consulting services review for ERP**
- Previous large contract consulting service review for ERP projects**
- Evaluator D - 16 years of experience with SAP products and applications, including (SAP HANA, Business Suite, R/3, Business Warehouse, Customer Relationship Management, and Solution Manager). I have experience with development, configuration, troubleshooting application errors, and debugging SAP programs or modules. During my tenure, I have worked alongside a variety of consultants (remote, and onsite).**
- Evaluator E - 23 years of experience working with ERP systems at Clark County, including Financial and Human Resources modules. Hands-on knowledge performing analysis, configuration, specification writing and working closely with consultants. Extensive experience as an evaluator of Professional Services RFP process since 2006 when County replaced Financial/HR software.**
- Evaluator F - 16 years of experience working with ERP systems, including SAP Financial Modules configuration, leading a team of analysts, working with consultants. Previous experience as an evaluator on the ERP Tier 1 Professional Services RFP.**
- Evaluator G - I have been the SAP Enterprise Resource Planning Technical manager for over 5 years at Clark County. I have been an evaluator of Tier 1 professional solicitation and evaluation process for candidate selection. I have experience in development and working with consulting services for several SAP ERP enhancements and projects.**

Evaluator H - 20 years of total experience, including Project Management, Systems Engineering and Software Development. Worked on Enterprise level software projects including development, configuration, database, user interface, system maintenance and support. Have been working in the ERP office since 2016 and have been part of the team on many ERP projects including custom development, interface development and support of the ERP software. Have worked with consultants in terms of hiring, managing their role and work, for different projects.