

**UNIVERSITY MEDICAL CENTER OF SOUTHERN NEVADA
BOARD OF HOSPITAL TRUSTEES
AGENDA ITEM**

Petitioner: Mason Van Houweling, Chief Executive Officer

Recommendation:

Approve and authorize the Chief Executive Officer to sign the Managed Services Support & Strategic Project Support Agreements with Tegria Services Group –US, Inc.; or take other action as appropriate. (For possible action)

FISCAL IMPACT:

Fund #:	5420.000	Fund Name:	N/A
Fund Center:	3000854000	Funded PGM/Grant:	N/A
Amount:	\$24,250,000 & \$7,500,000		
Description:	Managed Services and Strategic Project Support		
Additional Comments:	Agreement term is through 12/31/2027; Terminable 15 days w/o cause		

BACKGROUND:

This request is for UMC to enter into new Agreements for Managed Services Support (“MS Agreement”) and Strategic Project Support (“SPS Agreement”) with Tegria Services Group – US, Inc. The services under both agreements will be performed by a team of EPIC-certified experts, all of whom possess experience with Epic revenue cycle denials, coding, and quality optimization in the healthcare field.

Under the MS Agreement, TSG will provide UMC with up to 1800 hours per month of Epic Application Support and up to 335 hours per month of Analytics Support, Monday through Friday during business hours, excluding holidays. The total not to exceed compensation is \$24,250,000 for services, travel and expenses for the period January 1, 2023 through December 31, 2027. UMC may terminate for convenience with 15 days’ notice.

Under the SPS Agreement, TSG will provide UMC with deliverables-based project work that involves integrated operational groups. UMC will work up to 60 sprints for project services at a cost of \$125,000 per sprint. The total not to exceed compensation is \$7,500,000 for services, travel and expenses for the period from January 1, 2023 through December 31, 2027. UMC may terminate for convenience with 15 days’ written notice.

In accordance with NRS 332.115(1)(b), the competitive bidding process is not required as the services are professional in nature.

UMC’s Chief Financial Officer and Chief Information Officer have reviewed the MS Agreement and the SPS Agreement and recommend approval of both. The Agreements have been approved as to form by UMC’s Office of General Counsel.

The Agreements were reviewed by the Governing Board at their September 28, 2022 meeting and recommended for approval by the Board of Hospital Trustees.

Cleared for Agenda

10/18/2022

File ID#

22-1450