

# AGENDA ITEM DEVELOPMENT REPORT

OFFICE OF THE COUNTY MANAGER  
CLARK COUNTY, NEVADA

*AIDR No.:* 3733

KEVIN SCHILLER  
County Manager

Date: 05/23/2024

Agenda Date: 06/18/2024

JESSICA L. COLVIN  
Chief Financial Officer

Originating

Department: Finance/Purchasing and Contracts

SAMUEL BATEMAN  
Deputy County Manager

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ABIGAIL FRIERSON  
Deputy County Manager

LISA KREMER  
Deputy County Manager

**Issue:**

**NOTIFICATION FOR SELECTION**

LES LEE SHELL  
Deputy County Manager

## **Subject/Title:**

RFP 606705-23 Health Care Services for Clark County Detention Center and Juvenile Facilities

## **Recommended Action:**

That the Board of County Commissioners approve the selection of NaphCare Nevada LLC, for RFP No. 606705-23, for Health Care Services for Clark County Detention Center and Juvenile Facilities; and authorize the Chief Financial Officer or her designee to negotiate a Contract; or take other action as appropriate. (For possible action)

## **Summary:**

On September 14, 2023, Request for Proposal (RFP) No. 606705-23 was advertised on the Clark County Purchasing website and in the Las Vegas Review Journal. Proposals were requested for health care services for Clark County Detention Center and Juvenile facilities.

Proposals were received from the following firms: Advanced Correctional Healthcare, Inc. (LBE), CHS NV, LLC dba YesCare (LBE), Clinical Solutions, LLC (LBE), Correct Rx Pharmacy Services, Inc. (LBE), Diamond Drugs, Inc. dba Diamond Pharmacy Services (LBE), NaphCare Nevada, LLC (NBE), Pharmacorr, LLC dba Pharmacorr (LBE), VitalCore Health Strategies, LLC (LBE), Wellpath, LLC (LBE), and Wexford Health Sources, Inc (LBE).

An Ad-Hoc Committee comprised of 6 individuals from Clark County Detention Center, Department of Juvenile Justice Services, and the Department of Finance reviewed and evaluated the proposals. After the evaluation, the Ad-Hoc Committee ranked the firms in the following order by category:

Category Medical: NaphCare Nevada, LLC, Wexford Health Sources, Inc., Wellpath, LLC, CHS NV, LLC dba YesCare, VitalCore Health Strategies, LLC, and Advanced Correctional Healthcare, Inc.

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Category Pharmacy: NaphCare Nevada, LLC, Wellpath, LLC, Wexford Health Sources, Inc., Correct Rx Pharmacy Services, Inc., Diamond Drugs, Inc. dba Diamond Pharmacy Services, Pharmacorr, LLC dba Pharmacorr, VitalCore Health Strategies, LLC, and Clinical Solutions, LLC.

Subsequent to the evaluation of the written proposals, 3 firms were selected for oral presentations. After the oral presentations, the Ad-Hoc Committee ranked these short-listed firms in the following order: NaphCare Nevada, LLC, Wexford Health Sources, Inc., and Wellpath, LLC.

The Ad-Hoc Committee recommends the selection of NaphCare Nevada, LLC for both Medical and Pharmacy categories.

The selected firm will provide medical services for inmates at the Clark County Detention Center and juvenile delinquents at Juvenile facilities.

If negotiations produce a satisfactory contract, the contract will be presented to the Board of County Commissioners for approval. Should negotiations fail to produce a contract with the selected firm, this approval allows staff to negotiate with the next highest ranked firm from the oral presentation short list.

In accordance with NRS 332.115.1 (b), the competitive bidding process is not required as the services to be performed are professional in nature. Pursuant to internal policies and procedures, Clark County solicited these services through the RFP process.

The selected firm will be required to have a valid Clark County Business License or Vendor Registration.

The following are the evaluation criteria and point values:

<b>Written Evaluation Criteria Medical</b>	<b>Scoring</b>
Minimum Qualifications	Pass/Fail
Cover Letter	Pass/Fail
Organizational Information/Local Presence	5
Service Information	10
Operations	15
Medical Information	10
Utilization Review/Management	5
Mental Health/Substance Abuse	15
Pharmacy	5
Reporting	5
Financing	5

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Market/Salary Information	5
Project Fee	15
Staffing Matrix	0
Compliance with County Standard Contract	5
<b>Total Score</b>	<b>100</b>

<b>Written Evaluation Criteria Pharmacy</b>	<b>Scoring</b>
Minimum Qualifications	Pass/Fail
Cover Letter	Pass/Fail
Organizational Information/Local Presence	5
Service Information	10
Operations	15
Medical Information	5
Utilization Review/Management	5
Mental Health/Substance Abuse	15
Pharmacy	5
Reporting	10
Financing	5
Market/Salary Information	5
Project Fee	15
Staffing Matrix	0
Compliance with County Standard Contract	5
<b>Total Score</b>	<b>100</b>

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<b>Oral Presentation</b>	<b>Scoring</b>
Introductions and Company Overview	0
Review of Proposals (Medical & Rx)	15
Staffing Matrix	30
Offsite Transportation Protocols	20
Mental Health/MAT	20
Demo	15
<b>Total Score</b>	<b>100</b>



KEVIN SCHILLER  
County Manager

RFP No. 606705-23 Health Care Services for Clark County Detention Center and Juvenile  
Facilities  
Attachment No. 1  
Evaluation Summary

Written Proposal Medical:

Proposer	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Evaluator F	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Ranking
NaphCare Nevada, LLC	81	73	64	84	75	69	74.33	5	1	80.33	1
Wexford Health Sources, Inc.	76	61	72	85	69	71	72.33	0	5	77.33	2
Wellpath, LLC	75	61	60	82	69	71	69.67	0	1	70.67	3
CHS NV, LLC dba YesCare	73	60	46	76	68	67	65.00	0	1	66.00	4
VitalCore Health Strategies, LLC	70	53	57	79	55	60	62.33	0	3	65.33	5
Advanced Correctional Healthcare, Inc.	15	41	32	38	35	24	30.83	0	1	31.83	6

Written Proposal Pharmacy:

Proposer	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Evaluator F	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Ranking
NaphCare Nevada, LLC	80	64	65	85	67	64	70.83	5	1	76.83	1
Wellpath, LLC	68	62	63	81	72	73	69.83	0	1	70.83	2
Wexford Health Sources, Inc.	68	47	71	75	62	71	65.67	0	5	70.67	3
Correct Rx Pharmacy Services, Inc	66	48	60	70	50	59	58.83	0	5	63.83	4
Diamond Drugs, Inc., dba Diamond Pharmacy Services	53	43	62	60	61	54	55.50	0	5	60.50	5
Pharmacorr, LLC dba Pharmacorr	70	44	54	57	53	42	53.33	0	4	57.33	6
VitalCore Health Strategies, LLC	45	46	47	68	47	58	51.83	0	3	54.83	7
Clinical Solutions Pharmacy	51	44	13	55	60	43	44.33	0	1	45.33	8

Oral Presentation:

Proposer	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Evaluator F	Total Average Score	Ranking
NaphCare Nevada, LLC	90	88	85	84	83	83	85.50	1
Wexford Health Sources, Inc.	80	71	78	82	72	76	76.50	2
Wellpath, LLC	41	44	50	71	52	49	51.17	3

RFP No. 606705-23 Health Care Services for Clark County Detention Center and Juvenile  
Facilities

Attachment No. 2

Ad-Hoc Committee Members

Evaluator A: Employed with Clark County since 2003, with the Department of Family Services and currently with the Department of Juvenile Justice Services. Participated in several evaluation committees. Experience in working in the juvenile detention center.

Evaluator B: Employed with Clark County for 18 years. Currently oversee multiple division programs including Healthcare Services for juvenile detention facilities and fiscal.

Evaluator C: Currently the Director of the Administrative Operations Bureau for the Detention Services Division of the Las Vegas Metropolitan Police Department. Responsible for the administration of contract oversight for the detention center. Works directly with third party vendors to provide the best and safest care for staff and inmates.

Evaluator D: Worked in the County's Budget & Financial Planning Office for 17 years, promoting through multiple classifications with escalating responsibilities, to include 7 years assigned to the Detention Services Division (DSD) with oversight of DSD's operating and capital budgets, staffing, and contracts (labor, services, and goods).

Evaluator E: Employed with Las Vegas Metropolitan Police Department (LVMPD) for 24 years. Currently oversee the operation of the medical contract. This includes weekly meeting and daily interaction with the medical providers.

Evaluator F: Corrections Captain with the Las Vegas Metropolitan Police Department (LVMPD). Worked with LVMPD for over 18 years and is responsible for the bureau commander of the South Tower Bureau which oversees the operations of the Detention Services Division's medical/mental health contract.