

# CLARK COUNTY BOARD OF COMMISSIONERS

## AGENDA ITEM

**Petitioner:** Jessica Colvin, Chief Financial Officer  
 Bob Leek, Chief Information Officer

**Recommendation:**

**Approve and authorize the increase of funding to the utilization of State of Utah NASPO Contract No. AR 3227 for CBE No. 605922-21 for Data Communications Products and Services Awarded to Cisco Systems, Inc.; and authorize the Chief Financial Officer or her designee to issue purchase orders; subject to approved budget appropriations; or take other action as appropriate. (For possible action)**

**FISCAL IMPACT:**

Fund #:	Various	Fund Name:	Various
Fund Center:	Various	Funded PGM/Grant:	N/A
Amount:	\$18,000,000		
Description:	Data Communications Products and Services		
Additional Comments:	This funding increase of \$18,000,000 will bring the total Contract amount to \$49,000,000		

**BACKGROUND:**

On September 21, 2021, the Board of County Commissioners (Board) approved the award of CBE No. 605922-21 to ConvergeOne, Inc. (LBE) in the amount of \$20,000,000 for hardware, software, cloud services, service packages, services, and training. This approval also allowed for the issuance of purchase orders to additional fulfillment partners for Cisco Systems, Inc.

The following are the pertinent provisions of this approval:

- The term of the Contract being utilized is from October 1, 2019 through September 30, 2024, and includes the option to renew for 2, one-year periods. There are no renewal options remaining.
- Clark County is not under exclusive contract with Cisco Systems, Inc. and therefore, can cease purchasing product/services at any time.

This approval will provide for a funding increase due to anticipated projects for Cisco systems within the next six months.

Cisco Systems, Inc. currently holds a Clark County Vendor Registration.

**Contract Summary:**

BCC Agenda Date	Agenda Item No.	Description	Amount (*)
09/21/2021	11	Approval to Utilize State of Utah NASPO Contract	\$20,000,000
09/17/2024	12	Approval of Funding Increase	\$11,000,000
03/17/2026	TBD	Approval of Funding Increase	\$18,000,000
		New Total Contract Amount	\$49,000,000

(\*) Amounts reported reflect the maximum allowable and are inclusive of annual escalators.

Cleared for Agenda

**03/03/2026**

File ID#

**26-1203**

