

AGENDA ITEM DEVELOPMENT REPORT

OFFICE OF THE COUNTY MANAGER
CLARK COUNTY, NEVADA

AIDR No.: 3707

KEVIN SCHLLER
County Manager

Date: 04/13/2023 Agenda Date: 05/02/2023

JESSICA L. COLVIN
Chief Financial Officer

Originating
Department: Administrative Services / Purchasing

ABIGAIL FRIERSON
Deputy County Manager

Contact/Ext: Jeana Tarango / 4476

LES LEE SHELL
Deputy County Manager

RANDALL J. TARR
Deputy County Manager

Issue: NOTIFICATION FOR SELECTION

Subject/Title:

RFQ No. 606374-22 IT Tier 1 Professional Services

Recommended Action:

Approve the selection of 22nd Century Technologies, Inc., Apex Systems, LLC, BuzzClan LLC, California Creative Solutions Inc. dba CCS Global Tech, Catapult Recruiting LLC, CNC Consulting, Inc., DatamanUSA LLC, Elegant Enterprise-Wide Solutions, Inc., Enterprise Solutions Inc., FAAZ Consulting LLC, Genuent Global LLC dba Inspyr Solutions, Info Way Solutions LLC, Infojini Inc., InfoStride, Inc., Integrated Technology Solutions and Services Inc., LanceSoft, Inc., Link Tech, LLC dba Link Technologies, RADgov, Inc., Resource Logistics, Inc., Rose International, Inc., SoftHQ, Inc., The Evolvers Group, L.P., Tryfacta, Inc., vTech Solution Inc., and Zion Cloud Solutions LLC, for RFQ No. 606374-22, for IT Tier 1 Professional Services; and authorize the Chief Financial Officer or designee to negotiate a Contract: or take other action as appropriate. (For possible action)

Summary:

On November 14, 2022, Request for Qualification (RFQ) No. 606374-22 was advertised on the Clark County Purchasing website and in the Las Vegas Review Journal. Proposals were requested for Information Technology Tier 1 Professional Services.

Submittals were received from the following firms: 22nd Century Technologies, Abacus Service Corporation, AgreeYa Solutions, Inc., Amela Consulting LLC, American Unit Inc., Ampus Inc., AP Professional, Apex Systems, LLC, APR Consulting, Inc., Arthur Lawrence Management LLC, BPM Advisors, LLC, BuzzClan LLC, BYTE Link Systems Inc., California Creative Solutions, Inc., Candid Source LLC, Catapult Recruiting LLC, Certified Project Resources Inc. dba Fiala Project Resources, Changing Technologies Inc., CNC Consulting, Inc., COGENT Infotech Corporation, CompuCom System Inc., Compunnel Software Group, Inc., Computer Aid, Inc., Computer Technical Services, Inc., Confiance Tech Solutions Inc., Crescent Staffing Solutions, Inc. dba Crescent Solutions, DatamanUSA LLC, dba University, Inc., Delta System & Software Inc., Elegant Enterprise-Wide Solutions, Inc., Enterprise Solutions Inc., Entrision LLC, ESYSTEMS, Inc., FAAZ Consulting LLC, Futura Mobility, LLC, Global Force USA, Golden Five LLC, HCL Global Systems Inc., Hire IT People, Inc., IBM Corporation, Info Way Solutions LLC, Infojini Inc., InfoStride, Inc., Innovit USA Inc., Inspyr Solutions, LLC., Integrated Technology

Solutions and Services Inc., Inteletech Global, Inc., Invoti, LLC., Kalpra Tech Solutions LLC, Nepstaff, Knittech Inc., LanceSoft, Inc., Las Vegas IT Consulting, LLC, Link Tech, LLC, Mindfore Inc., My Next Career Path Staffing, LLC, Numbers Only, Inc., Protiviti Government Services, Inc., PSI International, Inc., RADgov, Inc., Resource Logistics, Inc., Revision Inc., Rose International, Inc., Secured IT Solutions LLC, ServiceTec International Inc., SoftHQ, Inc., SoftSages LLC dba SoftSages Technology, Solomons International, LLC, TactiQor Consulting, TeamSuccess LLC dba HiEd Success, Tekgence Inc., Teknicloud Inc., The Evolvers Group, L.P., Tri-Force Consulting Service Inc., Tryfacta, Inc., Vidhwan, Inc. dba E-Solutions, V-Soft Consulting Group, Inc., vTech Solution Inc., Yosemite Consulting Group LLC, Zion Cloud Solutions LLC, Zirlen Technologies Inc.

An Ad-Hoc Committee comprised of 5 individuals from Information Technology Department and the ERP Department reviewed and evaluated the submittal. After the evaluation, the Ad-Hoc Committee ranked the firms in the following order: 22nd Century Technologies, DatamanUSA LLC, SoftHQ, Inc., Link Tech, LLC, Infojini Inc., Tryfacta, Inc., Enterprise Solutions, Inc., InfoStride, Inc., Apex Systems, LLC, Integrated Technology Solutions and Services Inc., LanceSoft, Inc., RADgov, Inc., Resource Logistics, Inc., Catapult Recruiting LLC, vTech Solution Inc., Info Way Solutions LLC, Rose International, Inc., Zion Cloud Solutions LLC, FAAZ Consulting LLC, The Evolvers Group, L.P., Elegant Enterprise-Wide Solutions Inc., INSPYR Solutions, LLC., California Creative Solutions, Inc., BuzzClan LLC, CNC Consulting, Inc., APR Consulting, Inc., COGENT Infotech Corporation, Crescent Staffing Solutions, Inc., dba Crescent Solutions, Compunnel Software Group, Inc., SoftSages LLC dba SoftSages Technology, PSI International, Inc., Vidhwan, Inc. dba E-Solutions, ESYSTEMS, Inc., Tri-Force Consulting Service Inc., Revision Inc., Yosemite Consulting Group, Inc., BPM Advisors, LLC, Changing Technologies Inc., Secured IT Solutions LLC, AgreeYa Solutions, Inc., Arthur Lawrence Management LLC, Solomons International, LLC, V-Soft Consulting Group, Inc., Ampcus Inc., Computer Technical Services, Inc., Abacus Service Corporation, IBM Corporation, Computer Aid, Inc., Golden Five LLC, Protiviti Government Services, Inc., American Unit Inc., Confiance Tech Solutions Inc., Numbers Only, Inc., My Next Career Path Staffing, LLC., dba University, Inc., Amela Consulting LLC, Invoti, LLC, Mindfore Inc., Zirlen Technologies Inc., Tekgence Inc., Global Force USA, Futura Mobility, LLC, Certified Project Resources Inc., dba Fiala Project Resources, Hire IT People, Inc., AP Professional, CompuCom System Inc., Innovit USA Inc., HCL Global Systems Inc., TeamSuccess LLC dba HiEd Success, TactiQor Consulting, Entrision LLC, BYTE Link systems Inc., Service Tec International Inc., Inteletech Global, Inc., Delta System & Software, Inc., Candid Source LLC, Nepstaff, Knittech Inc., Las Vegas IT Consulting, LLC, Teknicloud Inc., Kalpra Tech Solutions LLC.

The Ad-Hoc Committee recommends the selection of 22nd Century Technologies, DatamanUSA LLC, SoftHQ, Inc., Link Tech, LLC dba Link Technologies, Infojini Inc., Tryfacta, Inc., Enterprise Solutions, Inc., InfoStride, Inc., Apex Systems, LLC, Integrated Technology Solutions and Services Inc., LanceSoft, Inc., RADgov, Inc., Resource Logistics, Inc., Catapult Recruiting LLC, vTech Solution Inc., Info Way Solutions LLC, Rose International, Inc., Zion Cloud Solutions LLC, FAAZ Consulting LLC, The Evolvers Group, L.P., Elegant Enterprise-Wide Solutions Inc., Genuent Global LLC dba Inspyr Solutions, California Creative Solutions Inc. dba CCS Global Tech, BuzzClan LLC, and CNC Consulting, Inc.

The selected firms will provide a list of providers under a standard contract to be used to hire temporary personnel services, as needed. The providers will compete with one another to provide services for each request by submitting hourly rates, qualifications and availability for the required position(s) each time services are required.

If negotiations produce a satisfactory contract, the contract will be presented to the Board of County Commissioners for approval.

Following is the evaluation criteria and associated point values:

Written Evaluation Criteria	Score
Cover Letter	Pass/Fail
Organizational Information	5
Form A	20
Experience & Staff Organization	30
Experience & Staff Organization	40
Compliance with Clark County Standard Contract	5
Disclosure Form	Pass/Fail
Total Score	100

In accordance with NRS 332.115.1 (b), the competitive bidding process is not required as the services to be performed are professional in nature. Pursuant to internal policies and procedures, Clark County solicited these services through the RFQ process.



KEVIN SCHILLER
County Manager

ATTACHMENT 1
606374-22 – IT Tier 1 Professional Services
EVALUATION SUMMARY

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
22nd Century Technologies, Inc.	72	90	90	90	86	85.6	5	5	95.6	1
DatamanUSA LLC	90	90	90	90	72	86.4	0	5	91.4	2
SoftHQ, Inc.	90	90	90	90	72	86.4	0	5	91.4	3
Link Tech, LLC	64	90	84	82	76	79.2	5	5	89.2	4
Infojini Inc.	78	90	90	90	72	84	0	5	89	5
Tryfacta, Inc.	86	78	84	74	72	78.8	5	5	88.8	6
Enterprise Solutions Inc.	74	90	90	82	72	81.6	0	5	86.6	7
InfoStride, Inc.	70	84	90	90	72	81.2	0	5	86.2	8
Apex Systems, LLC.	82	74	74	82	72	76.8	5	4	85.8	9
Integrated Technology Solutions and Services Inc.	78	90	90	78	68	80.8	0	5	85.8	10
LanceSoft, Inc.	68	90	90	82	72	80.4	0	5	85.4	11
RADgov, Inc	64	90	84	90	72	80	0	5	85	12
Resource Logistics, Inc.	70	90	84	76	72	78.4	0	5	83.4	13
Catapult recruiting LLC	62	90	74	68	72	73.2	5	5	83.2	14
vTech Solution Inc.	62	90	84	82	72	78	0	5	83	15
Info Way Solutions LLC	58	66	82	82	72	72	5	5	82	16
Rose International, Inc.	44	90	78	72	72	71.2	5	5	81.2	17

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
Zion Cloud Solutions LLC	62	82	76	90	66	75.2	0	5	80.2	18
FAAZ Consulting LLC	72	76	86	72	64	74	0	5	79	19
The Evolvers Group, L.P.	60	90	86	66	68	74	0	5	79	20
Elegant Enterprise-Wide Solutions, Inc.	58	84	86	78	62	73.6	0	5	78.6	21
INSPYR Solutions, LLC	54	90	84	72	68	73.6	0	5	78.6	22
California Creative Solutions, Inc.	58	74	76	62	72	68.4	5	5	78.4	23
BuzzClan LLC	50	76	84	76	76	72.4	0	5	77.4	24
CNC Consulting, Inc.	74	74	86	60	68	72.4	0	5	77.4	25
APR Consulting, Inc.	62	64	64	74	72	67.2	5	5	77.2	26
COGENT Infotech Corporation	58	86	76	72	68	72	0	5	77	27
Crescent Staffing Solutions, Inc. dba Crescent Solutions	60	68	82	68	56	66.8	5	5	76.8	28
Compunnel Software Group, Inc.	78	70	68	70	72	71.6	0	5	76.6	29
SoftSages LLC dba SoftSages Technology	54	72	82	68	68	68.8	0	5	73.8	30
PSI International, Inc.	42	70	80	78	68	67.6	0	5	72.6	31
Vidhwan, Inc. dba E-Solutions	48	70	76	68	72	66.8	0	5	71.8	32
ESYSTEMS, Inc.	62	64	80	76	50	66.4	0	5	71.4	33
Tri-Force Consulting Service Inc.	74	50	74	66	68	66.4	0	5	71.4	34

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
REVISION Inc.	60	82	72	54	60	65.6	0	5	70.6	35
Yosemite Consulting Group LLC	34	70	62	76	58	60	5	5	70	36
BPM Advisors, LLC	52	50	70	80	72	64.8	0	5	69.8	37
Changing Technologies Inc.	68	42	74	68	72	64.8	0	5	69.8	38
Secured IT Solutions LLC	56	62	58	70	54	60	5	4	69	39
AgreeYa Solutions, Inc.	44	52	84	76	72	65.6	0	3	68.6	40
Arthur Lawrence Management LLC	56	58	66	64	72	63.2	0	5	68.2	41
Solomons International, LLC	48	58	66	76	68	63.2	0	5	68.2	42
V-Soft Consulting Group, Inc.	50	70	82	52	60	62.8	0	5	67.8	43
Ampcus Inc.	44	56	56	82	72	62	0	5	67	44
Computer Technical Services, Inc.	54	78	54	58	38	56.4	5	5	66.4	45
Abacus Service Corporation	60	20	82	72	72	61.2	0	5	66.2	46
IBM Corporation	34	72	72	48	68	58.8	0	3	61.8	47
Computer Aid, Inc.	72	38	70	72	34	57.2	0	4	61.2	48
Golden Five LLC	54	20	58	70	72	54.8	0	5	59.8	49
Protiviti Government Services, Inc.	42	90	38	58	30	51.6	5	3	59.6	50
American Unit Inc	46	36	60	58	72	54.4	0	5	59.4	51
Confiance Tech Solutions Inc.	54	68	62	54	30	53.6	0	5	58.6	52

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
Numbers Only, Inc.	52	56	58	50	50	53.2	0	5	58.2	53
My Next Career Path Staffing, LLC	52	52	50	46	38	47.6	5	5	57.6	54
DBA University, Inc.	36	54	46	58	50	48.8	0	5	53.8	55
Amela Consulting LLC	50	8	54	46	50	41.6	5	5	51.6	56
Invoti, LLC.	70	28	36	48	50	46.4	0	5	51.4	57
Mindfore Inc.	34	48	46	52	38	43.6	0	5	48.6	58
Zirlen Technologies Inc.	34	62	34	54	34	43.6	0	5	48.6	59
Tekgence Inc.	36	52	42	44	42	43.2	0	5	48.2	60
Global Force USA	18	34	46	50	42	38	5	5	48	61
Futura Mobility, LLC	26	26	66	54	42	42.8	0	5	47.8	62
Certified Project Resources Inc. dba Fiala Project Resources	30	40	38	54	22	36.8	5	5	46.8	63
Hire IT People, Inc.	26	48	54	46	34	41.6	0	5	46.6	64
AP Professionals	14	18	36	58	54	36	5	5	46	65
CompuCom System Inc.	30	48	50	62	26	43.2	0	2	45.2	66
Innovit USA Inc.	22	50	46	54	24	39.2	0	5	44.2	67
HCL Global Systems Inc.	34	42	42	42	30	38	0	5	43	68
TeamSuccess LLC dba HiEd Success	32	28	38	56	28	36.4	0	5	41.4	69
TactiQor Consulting	26	34	30	30	30	30	5	5	40	70
Entrision LLC	26	32	46	46	22	34.4	0	5	39.4	71
BYTE Link Systems Inc.	20	30	22	36	54	32.4	0	5	37.4	72

Provider	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Subtotal of Average Score	Local Presence	Compliance with Standard Contract	Total Average Score	Rating
ServiceTec International Inc.	30	22	36	44	30	32.4	0	5	37.4	73
Inteletech Global, Inc	22	38	30	38	24	30.4	0	5	35.4	74
Delta System & Software Inc	18	26	36	30	30	28	0	5	33	75
Candid Source LLC	22	18	16	24	26	21.2	5	5	31.2	76
Nepstaff, Knittech Inc.	10	24	30	26	30	24	0	5	29	77
Las Vegas IT Consulting, LLC	4	30	10	20	20	16.8	5	5	26.8	78
Teknicloud Inc	10	20	30	22	26	21.6	0	5	26.6	79
Kalpra Tech Solutions LLC	14	16	20	30	10	18	0	5	23	80

ATTACHMENT 2
606374-22 – IT Tier 1 Professional Services
DESCRIPTION OF AD-HOC COMMITTEE

Evaluator A - Over 25+ years in the Information Technology field from application development to management of technical teams. Currently have technical oversight in the support and evaluation of software/hardware procurement for the Finance SAP/Kronos enterprise application.

Evaluator B - IT manager at Clark County for over 12 years. Prior to Clark County, was VP at Credit One Bank in IT management for about 11 years and prior to Credit One Bank was programmer contractor for about 5 years.

Evaluator C - Senior Business Systems Analyst for 3 years with Clark County IT. Responsible for gathering requirements and managing projects related to application services. Serve as a liaison between technical team, customers and vendors. Facilitate project meetings and ensure that all project requirements, resources, scheduling is communicated and implemented efficiently.

Evaluator D - Over 16+ years in the Information Technology field from systems support, application development analyst team, to supervisory of the systems programmer team. Oversee support for Clark County's infrastructure technology services and have participated in the solicitation, evaluation, and selection of candidates to augment IT projects.

Evaluator E - Senior Business Systems Analyst for over 6 years with experience in Application Support, Project Management and Desktop Support. Provided Application Support and Project Management for four different systems over the years. Worked with County IT Application Developers, Network Analysts and Database Admins in system upgrades and troubleshooting system issues.