

**UNIVERSITY MEDICAL CENTER OF SOUTHERN NEVADA
BOARD OF HOSPITAL TRUSTEES
AGENDA ITEM**

Petitioner: Mason Van Houweling, Chief Executive Officer

Recommendation:

Approve and authorize the Chief Executive Officer to sign the Client Agreement, and extension options with FocusOne Solutions, LLC for temporary labor staffing services; or take other action as appropriate. (For possible action)

FISCAL IMPACT:

| | | | |
|----------------------|---|-------------------|--------------------|
| Fund #: | 5420.000 | Fund Name: | UMC Operating Fund |
| Fund Center: | Various | Funded PGM/Grant: | N/A |
| Amount: | NTE \$9.4 million per year or potential aggregate of NTE \$28.2 million for three (3) years | | |
| Description: | Temporary Labor Staffing Services | | |
| Additional Comments: | 7/1/2021 to 6/30/2023 with one (1) year extension option; 60 days w/o cause | | |

BACKGROUND:

Since April 2006, UMC has had an agreement with FocusOne Solutions, LLC (FocusOne) to provide temporary staffing of clinical professionals in critical need areas of the hospital. At times, this service may be used to solicit and fill a full-time UMC employee position.

UMC's current agreement with FocusOne terminates June 30, 2021, and its continuation is vital in order for UMC to continue staffing key clinical areas throughout the Hospital. This request is to enter into a new Agreement with FocusOne for the same services with the NTE cost of \$9,400,000 per year. The Agreement term is from July 1, 2021 through June 30, 2023 with the option to extend for one (1) year unless terminated with a 60-day written notice. Staff also requests authorization for the Hospital CEO, at the end of the initial term, to exercise the extension option at his discretion if deemed beneficial to UMC.

UMC's Director of Cardiology Services/Nursing Operations has reviewed and recommends approval of this Agreement. This Agreement has been approved as to form by UMC's Office of General Counsel.

FocusOne currently holds a Clark County business license.

This Agreement was reviewed by the UMC Governing Board at their May 26, 2021 meeting and recommended for approval by the Board of Hospital Trustees.

Cleared for Agenda

06/01/2021

File ID#

21-782